

November 8, 2023

Northwestern Lumber Association and Mid-America Lumbermens Association are now BLD Connection. *The Level Set* is our weekly bulletin. Watch for this email every Wednesday to bring you up to speed on the latest events, education, and time-sensitive information.

Events and Outings

Upcoming

- February 6-7, 2024 BizCon North, Minneapolis, MN
- February 21-22, 2024 BizCon South, Altoona, IA
- March 21, 2024 Wisconsin Connection Conference, Baraboo, WI

VIEW THE FULL EVENTS CALENDAR

Register For Your Booth & Sponsorship!



Click banner for full details.



February 6 & 7, 2024 | Minneapolis, MN

February 21 & 22, 2024 | Altoona, IA



Opening Keynote Speaker, Joe Schmit Tuesday, February 6, 2024 *Culture First Mindset - An interactive presentation that has IMPACT*

Joe Schmit is an

Meet Our Keynote Speakers!

February 6-7, 2024 Minneapolis, MN

Registration open!

Closing Keynote Speaker, Matt Saunders Wednesday, February 7, 2024 2024 Economic Outlook

Matt Saunders, Senior Vice



award-winning broadcaster, community leader and popular keynote speaker. He joined KSTP-TV in 1985 and has won 18 Emmys from the National Television Academy. President, Building Products John Burns Research & Consulting, leads analysis on some of the toughest building product topics in the country, including



product-level insights for our forecasts.

Read their full bios and keynote address details, plus all BizCon North session details HERE!

FIND ALL BIZCON DETAILS & REGISTRATION HERE!

Save the Date! March 21, 2024 Ho Chunk Hotel – Baraboo, WI

Registration Opens December!



Professional Development

Please register early to help BLD Connection properly plan these classes and meet deadlines set by our meeting facilities and instructors. To ensure quality group interaction, we have minimum attendance levels that need to be met in order to hold each class.

Upcoming

- November 14 Women in the Industry Lunch & Learn (Online)
- November 16 Rikka Brandon Webinar The 4 Critical Steps To Get More Qualified Job Applicants and Hire With Confidence! 1 week left to register!
- November 27-28 NEW Pinnacle Roundtable
- December 5-6 NEW Sales Development Workshop, Kansas City, KS
- December 5-7 Estimating 1-2-3, Roseville, MN New Dates & Location!
- December 11-12 Blueprint Reading & Material Takeoff, Coralville, IA
- December 13-14 Next Gen Networking Group WI/Upper MI Chapter, Milwaukee WI
- December 13-14 NEW Sales Development Workshop, Brooklyn Park, MN
- December 14-15 December 14-15 Blueprint Reading & Material Takeoff, Omaha, NE
- December 19 Market Watch (Online)

VIEW THE FULL PROFESSIONAL DEVELOPMENT CALENDAR



Your opportunity to connect with other women from both the retail and supply side of the lumber and building materials industry to gain new perspectives, ask questions, and offer support.

Join us next week!

Women in the industry

November 14 11:45 am - 12:45 pm Online

During the November meeting we'll continue to talk about the Elements of Trust, including the behaviors of a high trust leader.

VIEW DETAILS AND REGISTER

Maximize Your Brand Reach: Lunch & Learn Sponsorships

Elevate your brand's visibility by sponsoring our LumberTech classes. As a sponsor, you'll enjoy:

1. Exclusive Presentation: Showcase your expertise with a 10–15-minute presentation during lunch.

2. **Prominent Branding:** Your company logo will be featured on our registration form and Professional Development web page.

3. **Direct Engagement:** Provide product/service handouts and distribute promotional giveaways at each place setting.

Position your brand as an industry leader. Contact Connie today to secure your Lunch & Learn sponsorship and unlock a world of opportunities. Connie Johnson, connie@BLDConnection.org or (763) 595-5045.

Resource of the Month



Through Safety, Efficiency and Engagement

WorkSafeWorkSmart.com, LLC

WorkSafeWorkSmart.com, LLC productivity products – finding innovative and effective tools to help your business thrive in an ever-changing economy.

The Lumber Buddy[™] Portable Workstation is unlike stationary systems. It goes where you are working, ending wasted trips across the yard.

BOSS Strapping has several products that have revolutionized the strapping industry and provide a safer, more efficient alternative than steel banding for lumber yards.

Visit worksafeworksmart.com or contact WorkSafeWorkSmart.com, LLC at (469) 708-9797 or info@WorkSafeWorkSmart.com.



Dues Renewal Time! Easily pay online HERE Questions? Call (888) 544-6822



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