

# [BLD 2024 DRM]

Member Directory and Buyer's Guide

## Advertising Rate Card

Advertising Rates, Specifications & Deadlines

New in 2024 – Mid-America Lumbermens Association has merged with Northwestern Lumber Association to form BLD Connection!

The 2024 Member and Buyer's Guide (DRM) is the most comprehensive listing of building material suppliers in the Midwest. It is the official member directory of BLD Connection and has been one of the most frequently used publications by members to research products and services and to connect with colleagues and industry suppliers.

The 2024 DRM now includes the following states: Arkansas, Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota, Wisconsin and Upper Michigan – which allows you to reach 1,140 lumber and building material businesses! With a variety of advertising opportunities available, your message will hit your target market again and again all year long.

TOTAL CIRCULATION: 1,140

Advertising Contact:  
Erica Nelson  
(763) 497-1778  
Fax: (763) 497-8810  
[erica@pierreproductions.com](mailto:erica@pierreproductions.com)

Betsy Pierre  
Advertising Director  
(763) 295-5420  
Fax: (763) 322-5011  
[betsy@pierreproductions.com](mailto:betsy@pierreproductions.com)



## AD DEADLINE

Space Reservation & Art Deadline  
**October 13, 2023**

**PUBLICATION**  
**January 2024**

## ADVERTISER BENEFITS

In addition to your display ad, you will receive an enhanced listing in the 2024 DRM which includes:

- Company name, address, telephone/ fax numbers and up to 25 line items in the Supplier Section, which are crossreferenced in the Trade Names and Products Sections. Line items are sales representative names, products and/or trade names. Additional line items over 25 are \$2 each. (\$4 for NLA non-members).
- All of your distribution centers or sales offices in AR, IA, KS, MN, MO NE, ND, SD, WI and the UP will be included.
- Company logo placement in the supplier section.

Advertising Contact:

**Erica Nelson**  
**(763) 497-1778**

Fax: (763) 497-8810

erica@pierreproductions.com

**Betsy Pierre**

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*The DRM is published by  
BLD Connection*

*701 Decatur Avenue North, Suite 105  
Golden Valley, MN 55427*

*(763) 544-6822  
www.bldconnection.org*

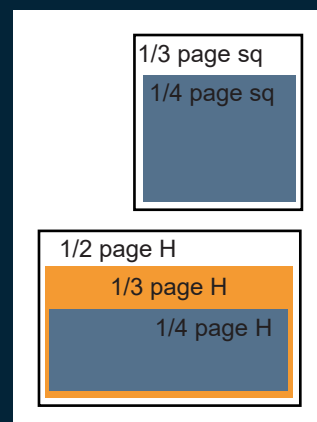
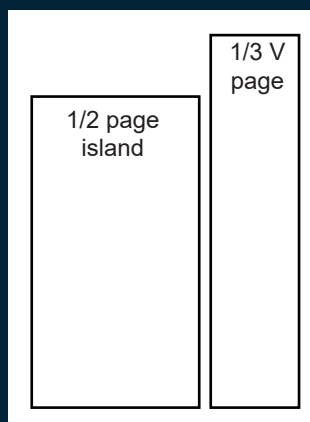
## ADVERTISING RATES

**DISCOUNT IF PAID WITH ORDER BY AUGUST 15, 2023**  
(BLD Connection non-members add 15% to published rate)

AD OPTIONS	BY AUG 15 PREPAID	AUG 16 & BEYOND
FULL PAGE	\$1,946	\$2,049
1/2 PAGE	\$1,472	\$1,544
1/3 PAGE	\$1,225	\$1,286
1/4 PAGE	\$1,050	\$1,101
BACK COVER	\$2,461	\$2,584
INSIDE COVERS	\$2,255	\$2,368
TAB PAGES	\$2,213	\$2,327
<b>Reduce by \$400 for black &amp; white (covers &amp; tabs excluded)</b>		

## AD DIMENSIONS

AD SIZE	WIDTH	HEIGHT
FULL PAGE TRIM SIZE (bleed 1/4" off trim size)	8 1/2"	11"
FULL PAGE LIVE AREA	7"	10"
1/2 PAGE HORIZONTAL	7"	4 7/8"
1/2 PAGE ISLAND	4 1/2"	7 1/2"
1/3 PAGE SQUARE	4 1/2"	4 7/8"
1/3 PAGE HORIZONTAL	7"	3 1/2"
1/3 PAGE VERTICAL	2 1/4"	10"
1/4 PAGE SQUARE	4 1/2"	3"
1/4 PAGE HORIZONTAL	7"	2 1/2"



# 2024 DRM - Member Directory and Buyer's Guide LISTING & AD ORDER FORM

## Basic Listing (FREE) -

### All Members, Please Fill Out This Information:

*This basic listing is published at no charge for 2022-23 Associate Members. All members can include up to 5 listing lines (such as products & trade names) for free. Use enclosed DRM Listing Details form to provide details.*

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_

Toll Free Phone #: \_\_\_\_\_ e-mail: \_\_\_\_\_

Web Site Address: \_\_\_\_\_

5 Products/Trade Names: Use Enclosed Listing Details Form

### Who is the best contact regarding this order?

Contact: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_

e-mail: \_\_\_\_\_

## Enhanced Listing (Free with a Display Ad, \$250 without an Ad)

Includes the above basic listing, plus up to 20 additional listing lines. (25 total lines, \$2 each additional line beyond 25).

Use DRM Listing Details Form to select your products, list your trade names, locations and/or list your sales representatives (*please return the form with this agreement if new or updating*) OR check Exact Repeat. All advertisers must pay for additional lines over 25.

☐ New/Updated Enhanced Listing \$250\* (*please attach*) ☐ Exact Repeat 2023 Enhanced Listing \$250\* ☐ Add Company Logo \$100  
\*Enhanced Listing free with display ad, \$2 each line beyond 25 printed in b&w or grayscale

☐ \_\_\_\_\_ Add'l Lines beyond 25 lines x \$2 TOTAL ENHANCED LISTING FEE (include logo & add'l lines): \$ \_\_\_\_\_

Questions on Enhanced Listings? Contact Melanie Hultman, [melanie@bldconnection.org](mailto:melanie@bldconnection.org) (763) 595-4050

**Display Ad** See rate card for options. Includes Enhanced Listing (with up to 25 additional listing lines) & logo. *Be sure to fill out Enhanced Listing block and DRM Listing Details Form as well.*

Ad Option: \_\_\_\_\_ DISPLAY AD RATE: \$ \_\_\_\_\_

Position Preference (tab, cover, etc.): \_\_\_\_\_

Special Instructions: \_\_\_\_\_

Questions on Display Ads? Erica Nelson, [erica@pierreproductions.com](mailto:erica@pierreproductions.com) (763) 497-1778

## Remember to

1. Update Basic Listing & Contact Info
2. Indicate Enhanced Listing and Ad Choices
3. Sign Authorization section (*even with FREE listing*).
4. Return with Payment Choices.

**Authorization** Signing below constitutes agreement to the details listed above, to the DRM Listing Details Form, and to the NLA General Terms & Conditions. It also provides payment authorization.

Authorized By: \_\_\_\_\_ Print Name: \_\_\_\_\_ Date: \_\_\_\_\_

## Payment Choices

 Check preferences below.

☐ Pre-pay for the following (*The "Aug 15 Prepaid" display ad rate must be paid by Aug 15.*):

☐ Display Ad ☐ Enhanced Listing Fee ☐ Both

☐ Use the credit card below:

☐ Visa ☐ Mastercard ☐ Am Ex

Card Number: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

☐ Please send an invoice January 2024 for the following:

☐ Display Ad (*if booked after Aug 15*) ☐ Enhanced Listing Fee ☐ Both

### Fill in totals from sections above:

BASIC LISTING \$ \_\_\_\_\_ 0.00

ENHANCED LISTING FEE \$ \_\_\_\_\_

DISPLAY AD RATE \$ \_\_\_\_\_

TOTAL \$ \_\_\_\_\_

Return To: BLD Connection  
701 Decatur Ave. N, #105, Golden Valley, MN 55427  
Fax: (763) 595-4060

## **Mechanical Requirements**

Art Submission: Press quality PDFs preferred with fonts embedded.  
Dimensions: Refer to rate card for ad dimensions.  
Full Color: For full color art, please make sure art separates CMYK (Not RGB).  
Ad creation: Ads can be designed from your supplied copy. There is a \$50 minimum fee for ad creation.  
Send artwork to: Erica Nelson – [erica@pierreproductions.com](mailto:erica@pierreproductions.com) / 763-497-1778  
Please clearly label your art specific to the publication it is to appear.

## **General Terms & Conditions (5/10/22)**

It is agreed that the term “advertiser” within the Insertion Order and these General Terms & Conditions refers to the entity purchasing the advertisement space. This entity, the advertiser, is listed on the Insertion Order. It is also agreed that the term “publisher” refers to the entity producing the publication--the Northwestern Lumber Association.

Submitting a signed Insertion Order constitutes a formal reservation from the advertiser for the advertisement specified in the Insertion Order and agreement to these General Terms & Conditions.

Submitting a signed Insertion Order constitutes the advertiser’s agreement to submit necessary artwork (correct to specifications) no later than the due date specified by the Insertion Order. Should the advertiser not submit artwork by the listed due date, the advertiser understands that either 1) the publisher will use art on file for the advertiser from the most recent issue of the publication or 2) their advertisement will not appear in the publication. The advertiser also understands that they are still obligated to pay the full advertisement rate as listed in the Insertion Order.

Should submitted artwork not meet the specifications, it is fully the advertiser’s responsibility to make the necessary changes to make the artwork correct to specifications and to submit the revised artwork no later than the due date specified by the Insertion Order. Should an advertiser’s artwork not meet specifications and the advertiser not be able to submit new artwork correct to specifications by the listed due date, the advertiser understands that they will be obligated to pay any production costs required to make their artwork correct to specifications or the advertisement will not be included in the publication. The advertiser also understands that, should their advertisement not appear in the publication due to incorrect artwork, they are still obligated to pay the full advertisement rate as listed in the Insertion Order.

Should an advertisement resemble editorial copy, the advertiser agrees that it will carry the word “Advertisement”.

The advertiser agrees that all submit artwork will be free of copyright.

The publisher is not responsible for errors in advertiser artwork.

The advertiser agrees to protect, indemnify, and hold harmless the publisher and its agents against any and all claims arising from the look and the content of the advertiser’s advertisement.

The advertiser agrees that all advertisements are subject to the approval of the publisher. The publisher reserves the right to refuse advertisement purchases or artwork for any reason including a conflict with the intent of the publication or the organization. Should the publisher refuse the advertiser’s artwork, it is fully the advertiser’s responsibility to make the necessary changes to make the artwork acceptable to the publisher and to submit the revised artwork no later than the due date specified by the Insertion Order. Should an advertiser’s artwork be refused by the publisher and the advertiser not be able to submit new artwork by the listed due date, the advertisement will not be included in the publication. Should this happen, the advertiser understands that their advertisement will not appear in the publication. The advertiser also understands that they are still obligated to pay the full advertisement rate as listed in the Insertion Order.

The publisher reserves the right to charge for ad design services.

The publisher reserves the right to cancel an ad contract at any time. Should the publisher enact this right, the publisher will refund the advertiser any fees paid for unfulfilled ad placements.

Invoices are payable within 30 days. A 1-1/2% interest charge per month will be assessed on all balances over 30 days.

There are no cancellations on preferred placements (i.e. covers, assigned locations, etc.) Other cancellations will not be accepted after the publication’s ad deadline. If an advertiser is receiving a multiple commitment discount and cancels, they will be billed the difference between the discounted rate and their earned ad rate. There is a 10% surcharge on cancelled, pre-paid contracts.

## 2024 DRM Listing Details - FOR NEW or UPDATED LISTING *Do not fill out if you are repeating your 2023 listing.*

Free Listing includes 5 line items. Display Ads and Enhanced Listing includes up to 25 line items. Line items are sales representative names, products and/or trade names.

Additional line items over 25 are \$2 each. (\$4 for NLA non-members). Contact Melanie with questions at (763) 595-4050 or melanie@bldconnection.org. **Company:** \_\_\_\_\_

### -A-

- ☐ Accounts Receivable Support
- ☐ Accessories - Shutters, Vents
- ☐ Acrylic Sheets
- ☐ Adhesives
- ☐ Agri Building Materials
- ☐ Aluminum Building Products
- ☐ Anchors - Bolts
- ☐ Arches - Laminated
- ☐ Architectural Columns
- ☐ Architectural Products
- ☐ Area Walls
- ☐ Asphalt Coatings
- ☐ Asphalt Rolls

### -B-

- ☐ Backerboard
- ☐ Balusters
- ☐ Barbed Wire
- ☐ Barn Board - Shakes, Siding
- ☐ Beadboard
- ☐ Beams
  - ☐ GluLam
  - ☐ Laminated Wood
  - ☐ Treated
- ☐ Billets - Board & Foam
- ☐ Blacktop - Patch/Sealer
- ☐ Block - Reinforcing
- ☐ Board & Trim Racks
- ☐ Boards
  - ☐ Cedar, Dricon
  - ☐ Native & Western
  - ☐ PVC
  - ☐ S4S
  - ☐ Veneered
- ☐ Boom Trucks
- ☐ Bracing - Wall
- ☐ Brackets
  - ☐ Adj./Roofing
  - ☐ Adj./Fixed Steel/Roofing

- ☐ Bridge Plank
- ☐ Bridging
  - ☐ Metal
  - ☐ Wood
- ☐ Building Columns
- ☐ Building Products -  
Wholesaler/ Distributor

- ☐ Buildings
  - ☐ Pre-Cut Wood
  - ☐ Steel
- ☐ Bulkheads
  - ☐ Grain
- ☐ Business Service

### -C-

- ☐ Cabinets
- ☐ Cantilever Racks
- ☐ Casing
- ☐ Caulk - Colored
- ☐ Caulking Compound

- ☐ Cedar & Cedar Products
- ☐ Cedar, Clear
- ☐ Ceilings
- ☐ Cement
  - ☐ Bag Mix
  - ☐ Masonry Portland
- ☐ Cement Board
- ☐ Cladding
- ☐ Closet Lining
  - ☐ Aromatic Cedar
- ☐ Closet Organizers
- ☐ Closet Shelving Systems
- ☐ Coatings - Driveway,  
Foundations, Wall, Roof
- ☐ Coil Stock
- ☐ Columns
  - ☐ Aluminum
  - ☐ Architectural
  - ☐ Composite
  - ☐ Engineered
  - ☐ Fiberglass
  - ☐ Fiberglass/Metal/Wood
  - ☐ GluLam
  - ☐ Laminate, Metal, Wood
  - ☐ Laminated
  - ☐ Laminated Wood
  - ☐ Permacast & Wood
  - ☐ Treated
  - ☐ Treated GluLam
  - ☐ Treated MCQ
  - ☐ Vinyl
  - ☐ Wood

- ☐ Compressors
- ☐ Computer Hardware
- ☐ Computer Repair
- ☐ Computer Software
  - ☐ Accounts Payable
  - ☐ Accounts Receivable
  - ☐ Construction
  - ☐ Estimating
  - ☐ General Ledger
  - ☐ Inventory Control
  - ☐ Payroll
  - ☐ Point of Sale
  - ☐ Quotations
- ☐ Concrete Forms - Insulated
- ☐ Concrete Mix
  - ☐ Sand, Mortar
- ☐ Concrete Patching Cement
- ☐ Concrete Products
- ☐ Concrete Sealer
- ☐ Connectors - Metal, Wood
- ☐ Corn Cribbing
- ☐ Corner Bead
- ☐ Counter Tops/Material
- ☐ Crane Attachments
- ☐ Culverts

### -D-

- ☐ Deck Components - Alum,  
Glass, Log Railing, PVC, Wood

- ☐ Deck Lighting
- ☐ Deck Necessities
- ☐ Deck Railing
  - ☐ Aluminum
  - ☐ Cedar
  - ☐ Vinyl
- ☐ Deck Screws/Deck  
Fastening Systems
- ☐ Deck Tools
- ☐ Decking
  - ☐ Cellular
  - ☐ Composite
  - ☐ Floor & Roof
  - ☐ Hardwood
  - ☐ Laminated
  - ☐ Outdoor
  - ☐ Plastic
  - ☐ Prefinished
  - ☐ Solid
  - ☐ Vinyl
  - ☐ Wood
  - ☐ Wood, Cedar
  - ☐ Wood/Polymer
- ☐ Dimension - Cedar - S4S,  
Rough Sawn
- ☐ Dock Boards
- ☐ Dock Floats
- ☐ Dog Kennels
- ☐ Door & Window Racks
- ☐ Door Frames
  - ☐ Aluminum Clad
- ☐ Door Lites - Insert-Type
- ☐ Door Openers
  - ☐ Commercial
  - ☐ Electric
  - ☐ Garage

- ☐ Doors
  - ☐ Accordion, Mirror
  - ☐ Agri
  - ☐ Bifold
  - ☐ Cafe
  - ☐ Combination
  - ☐ Combination, Wood
  - ☐ Commercial
  - ☐ Custom Wood
  - ☐ Elliptical & Roundtop
  - ☐ Exterior, Steel, Wood,  
Fiberglass
  - ☐ Fiberglass
  - ☐ Fiberglass, Fire, Wood
  - ☐ Fiberglass, Steel, Wood
  - ☐ Fire
  - ☐ Flush
  - ☐ French
  - ☐ Insulated Steel
  - ☐ Interior
  - ☐ Interior, Flush & Panel
  - ☐ Interior, Louver, Panel
  - ☐ Laundry
  - ☐ Louver

### Doors - Continued:

- ☐ Metal
- ☐ Painted
- ☐ Panel
- ☐ Pantry
- ☐ Patio
- ☐ Patio, Clad
- ☐ Patio, Clad & Wood
- ☐ Patio, Sliding Glass
- ☐ Patio, Swinging
- ☐ Patio, Swinging Clad
- ☐ Patio, Vinyl
- ☐ Patio, Wood
- ☐ Prehung Wood
- ☐ Prehung Steel, Wood
- ☐ Raised Steel
- ☐ Residential
- ☐ Sliding French, Wood
- ☐ Sliding Glass
- ☐ Sliding Systems
- ☐ Steel Entrance
- ☐ Storm
- ☐ Vinyl
- ☐ Wine
- ☐ Wood Entry
- ☐ Wood, Cedar, Redwood

- ☐ Doors, Garage
  - ☐ Bifold
  - ☐ Car Wash
  - ☐ Commercial
  - ☐ Embossed Steel
  - ☐ Insulated
  - ☐ Raised Steel Panel
  - ☐ Res. Openers
  - ☐ Residential
  - ☐ Rustic Flush
  - ☐ Steel
- ☐ Downspouts
  - ☐ Galvanized, Painted,  
Accessories
- ☐ Drain Tile
- ☐ Drip Edge
- ☐ Drywall
  - ☐ Accessories
  - ☐ Materials

### -E-

- ☐ Edge Glued Products
- ☐ Engineered Wood Products
- ☐ Entry Door Units
- ☐ Entry Systems
- ☐ Exterior Molded Millwork

### -F-

- ☐ 401K Plans
- ☐ Farm Equipment
- ☐ Farm Equipment & Supplies
- ☐ Farrowing Equipment
- ☐ Fascia
- ☐ Fascia Systems
  - ☐ Soffit

### Fasteners

- ☐ Cabinet
- ☐ Concrete
- ☐ Door
- ☐ Pneumatic
- ☐ Pneumatic, Collate
- ☐ Steel, Wood

- ☐ Felt
- ☐ Fence Brackets
- ☐ Fence Post
- ☐ Fencing

- ☐ Aluminum
- ☐ Boards/Split-Rail
- ☐ Cedar
- ☐ Panel
- ☐ Prefinished
- ☐ Snow
- ☐ Vinyl
- ☐ Wire
- ☐ Wood

- ☐ Fiberboard
- ☐ Fiberglass Entry Units
- ☐ Fiberglass Panels
- ☐ Financial Planning
- ☐ Finish - Millwork, Trim
- ☐ Fire Retardant Treating
- ☐ Fireplaces - Gas & Woodburning
- ☐ Fittings
- ☐ Flashing
- ☐ Floor Jacks
- ☐ Floor Joists
- ☐ Flooring
  - ☐ Hardwood
  - ☐ Prefinished
  - ☐ Solid, Strip, Plank
  - ☐ Southern Pine & Fir
  - ☐ Subflooring
  - ☐ Tongue & Grooved
  - ☐ Unfinished

- ☐ Foam Board
  - ☐ Extruded
- ☐ Foam Sealants
- ☐ Fork Lift Trucks
- ☐ Fork Lifts - Truck Mounted
- ☐ Foundation - Coatings
- ☐ Foundation - Foam Systems
- ☐ Foundation - Lumber
- ☐ Foundation - Permanent Wood
- ☐ Foundation - Pressure Treated
- ☐ Frames
  - ☐ Clad
  - ☐ Doors & Windows
  - ☐ Doors & Windows, Clad

- ☐ Framing Anchors
- ☐ FRP Panels
- ☐ Furring
- ☐ Furring Strips

### -G-

- ☐ Galvanized - Flat Sheet

### Gates

- ☐ Hardware
- ☐ Farm
- ☐ Industrial

- ☐ GluLams
- ☐ Gutter Equipment & Accessories
- ☐ Gutter Equipment - Galvanized/  
Metal/Vinyl
- ☐ Gutter Guard
- ☐ Gutters
  - ☐ Aluminum
  - ☐ Metal
  - ☐ Metal, Galvanized
  - ☐ Painted
  - ☐ Vinyl

- ☐ Gypsum Products

### -H-

- ☐ Hangers
  - ☐ Gutter
  - ☐ Joist
  - ☐ Joist & Beam
- ☐ Hardboard
- ☐ Hardware
  - ☐ Barn Door
  - ☐ Bath
  - ☐ Builders
- ☐ Hardwood Floor Tools &  
Fasteners
- ☐ Hay Feeding Equipment
- ☐ Headers
  - ☐ Floor & Roof
- ☐ Hog Equipment
- ☐ Hog Rings
- ☐ Horse Stall/Corrals
- ☐ Housewrap

### -I-

- ☐ Ice-Water Shield
- ☐ Industrial Particleboard
- ☐ Insulated Concrete Forms
- ☐ Insulated Rim Board
- ☐ Insulation
  - ☐ Accessories
  - ☐ Batts, Rolls
  - ☐ Blankets
  - ☐ Blowing
  - ☐ Board, Rigid
  - ☐ Cellulose
  - ☐ Commercial
  - ☐ Fiberglass
  - ☐ Fiberglass Blown
  - ☐ Foam
  - ☐ Foil
  - ☐ Loose Fill
  - ☐ Metal Building
  - ☐ Nail Base
  - ☐ Spray-On
  - ☐ Under Slab
  - ☐ Urethane

### Insurance

- ☐ Auto
- ☐ Disability
- ☐ Life & Health
- ☐ Property, Casualty, Liability
- ☐ Workers Comp.

### -J-

- ☐ Jambes
- ☐ Joint Treatment
- ☐ Joist, Insulated Rim
- ☐ Joists
  - ☐ Floor & Roof
  - ☐ I
  - ☐ I, Wood
  - ☐ Wood

### -L-

- ☐ Ladders - Alum, Fiberglass  
& Wood
- ☐ Lath
  - ☐ Metal
  - ☐ Wood
- ☐ Lattice
  - ☐ Heavy Duty
  - ☐ Plastic
  - ☐ Plastic/Treated/Cedar
  - ☐ Vinyl
  - ☐ Wood
- ☐ Lawn & Garden Products
- ☐ Lighting Fixtures
- ☐ Liner Panels
- ☐ Locks - Lock Sets
- ☐ Louvers
  - ☐ Decorative
- ☐ Louvers & Louvered Products
- ☐ Lumber
  - ☐ Boards Pre-Primed
  - ☐ Cedar
  - ☐ Clear Pine
  - ☐ Common Boards
  - ☐ Cypress
  - ☐ Dimension
  - ☐ Dimension, Cedar - S4S
  - ☐ Douglas Fir
  - ☐ Engelmann, Pine
  - ☐ Finger Jointed
  - ☐ Fire Retardant
  - ☐ Fire Treated
  - ☐ Hardwood
  - ☐ Hardwood, Aspen
  - ☐ Hardwood, Exotic
  - ☐ Hardwood, Oak, Poplar
  - ☐ Hardwood, Skirtboard
  - ☐ Heat Treated
  - ☐ Industrial
  - ☐ LSL
  - ☐ LVL
  - ☐ LVL Headers/Beams
  - ☐ Machine Stress Rated
  - ☐ MDF



## Product Directory Headings Continued

### Lumber - Continued:

- ☐ Patterned
- ☐ Pine NW
- ☐ Pine Patterns
- ☐ Ponderosa Pine
- ☐ Pressure Treated
- ☐ Redwood
- ☐ Rough
- ☐ Rough SPF
- ☐ Select Boards
- ☐ Shop Grades
- ☐ Softwood
- ☐ Softwood, Premium
- ☐ Southern Pine
- ☐ Southern Yellow
- ☐ Structural
- ☐ Studs
- ☐ Studs, Softwood
- ☐ Treated
- ☐ Western Spruce

### -M-

- ☐ Mantels
- ☐ Material Handling Cranes
- ☐ Material Handling Equipment
- ☐ Melamine
- ☐ Mesh - Reinforcing
- ☐ Metal Building Products
- ☐ Metal Products
- ☐ Metal Roofing & Siding
- ☐ Metal Trim
- ☐ Millwork
  - ☐ Pre-finished
- ☐ Mouldings
  - ☐ Architectural
  - ☐ Custom
  - ☐ Hardwood
  - ☐ Interior
  - ☐ Plastic
  - ☐ Prefinished
  - ☐ PVC
  - ☐ Specialty
  - ☐ Vinyl
  - ☐ Wood
  - ☐ Wood & PVC
- ☐ Mouldings & Trim
  - ☐ Cornice/Wood
  - ☐ Wood

### -N-

- ☐ Nails
  - ☐ Aluminum
  - ☐ Aluminum & Galvanized
  - ☐ Alum, Galvanized & Steel
  - ☐ Cement Coated
  - ☐ Colored
  - ☐ Drywall
  - ☐ Galvanized, Zinc Coated
  - ☐ Hot Dipped
  - ☐ Masonry
  - ☐ Packaged
  - ☐ Ring & Screw Shank
  - ☐ Stainless Steel
- ☐ Nails & Wire
- ☐ Nailers
- ☐ Nailing Machines

### -O-

- ☐ Oriented Strand Board (OSB)

### -P-

- ☐ Packaging Supplies
- ☐ Paint
- ☐ Paints/Varnishes/Stains
- ☐ Pallet Racks
- ☐ Pallet Stock
- ☐ Paneling
  - ☐ Cedar
  - ☐ Cedar, Pine
  - ☐ Cedar, Redwood or Pine
  - ☐ End Matched
  - ☐ Hardboard
  - ☐ Hardwood
  - ☐ Prefinished
  - ☐ Softwood
  - ☐ Panels
  - ☐ Fiberglass
  - ☐ Liner
  - ☐ Melamine
  - ☐ Shakes & Shingles
  - ☐ Sheathing, OSB, MDO, Hardwood
  - ☐ Stockade, Hog & Cattle

- ☐ Particleboard
  - ☐ Pre-Finished
- ☐ Particleboard & Engineered Building Products
- ☐ Patterns
- ☐ Pine Boards & Pattern
- ☐ Pipe
  - ☐ Fibre, Plastic
  - ☐ Sewer, Drain

- ☐ Plumbing Supplies
- ☐ Plywood
  - ☐ Cedar
  - ☐ Clips
  - ☐ Concrete Form
  - ☐ Douglas Fir
  - ☐ Fir
  - ☐ Fire Retardant
  - ☐ Hardwood
  - ☐ Marine
  - ☐ Overlaid (HDO/MDO)
  - ☐ Sanded
  - ☐ Siding, Soffit
  - ☐ Softwood
  - ☐ Southern Pine
  - ☐ Spruce
  - ☐ Treated
  - ☐ Underlayment

- ☐ Pneumatic Tools & Fasteners
- ☐ Pole Barn Building Supplies
- ☐ Pole Barn Timbers - Treated
- ☐ Poles
  - ☐ Pilings
  - ☐ Round, Treated
  - ☐ Utility
- ☐ Polyethylene
- ☐ Polyfilm
- ☐ Polystyrene
  - ☐ Expanded
- ☐ Post Caps

- ☐ Posts
  - ☐ Fence
  - ☐ Fence, Lamp, Mailbox
  - ☐ Fence, Lamp, Mailbox, Cap
  - ☐ Treated
  - ☐ Turned Wood
  - ☐ Turned Wood, Synthetic

- ☐ Poultry Netting
- ☐ Precision End Trimming
- ☐ Pre-Finishing
- ☐ Pre-Finishing Services
- ☐ Prefinished Products
- ☐ Pressure Treated
- ☐ Purlins - Steel
- ☐ PVC Trim

### -R-

- ☐ Rack Supported Building
- ☐ Racks
  - ☐ Lumber Storage
  - ☐ Storage Equipment
- ☐ Rafters
- ☐ Railing
  - ☐ Aluminum
  - ☐ Aluminum, Cedar, Tempered Glass
  - ☐ Cedar
  - ☐ Composite
  - ☐ Deck & Porch
  - ☐ Metal/Iron
  - ☐ Preassembled Hand Hewn
  - ☐ Vinyl
  - ☐ Wood

- ☐ Rebar
- ☐ Ridgevents
- ☐ Rim Board
- ☐ Roof Edge
  - ☐ Alum/ Galvanized/Painted

- ☐ Roofing
  - ☐ Aluminum
  - ☐ Asphalt
  - ☐ Asphalt Roll
  - ☐ Built-up
  - ☐ Cement/Asphalt
  - ☐ Commercial
  - ☐ Commercial & Residential
  - ☐ EPDM
  - ☐ Felts
  - ☐ Glass Fiber, Reinforced Plastic
  - ☐ Laminates
  - ☐ Metal
  - ☐ Metal Shingles
  - ☐ Rubber
  - ☐ Shakes
  - ☐ Steel, Corrugated
  - ☐ Steel, Residential
  - ☐ Underlayment
  - ☐ Wood
  - ☐ Wood, Shakes & Shingles

### -S-

- ☐ Safety Equipment
- ☐ Saw Motor Brakes
- ☐ Saws
  - ☐ Blade, Circular, Panel
  - ☐ Radical Arm
- ☐ Scaffolding - Plank (LVL)

- ☐ Scissor/Aerial Lifts
- ☐ Screen
- ☐ Screen Wire
- ☐ Screws
  - ☐ Collated
  - ☐ Drywall, Bulk & Pkg.
  - ☐ Self Drilling
  - ☐ Stainless Steel
  - ☐ Wood
  - ☐ Screws & Bolts - Packages

- ☐ Sealants
- ☐ Shakes
  - ☐ Cedar
- ☐ Sheathing
  - ☐ Insulating
  - ☐ Board Products
- ☐ Sheet Steel
- ☐ Sheetgood Racks
- ☐ Shelving
- ☐ Shelving & Shelving Systems
- ☐ Shims
  - ☐ Cedar

- ☐ Shingles
  - ☐ Asphalt Organic
  - ☐ Cedar
  - ☐ Composite
  - ☐ Composition
  - ☐ Glass Fiber
  - ☐ Steel
- ☐ Shutters - Exterior
- ☐ Sidelites
- ☐ Siding
  - ☐ Accessories
  - ☐ Aluminum
  - ☐ Bevel
  - ☐ Cedar
  - ☐ Cedar, Bevel, Log
  - ☐ Cedar & Pine, Handhewn Log
  - ☐ Cement
  - ☐ Cement Board
  - ☐ Fiber Cement
  - ☐ Hand-Hewn Log Cabin
  - ☐ Hardboard
  - ☐ Lap
  - ☐ Log
  - ☐ Metal
  - ☐ OSB
  - ☐ Pattern
  - ☐ Plywood
  - ☐ Prefinished
  - ☐ Redwood
  - ☐ Steel
  - ☐ Vinyl
  - ☐ Wood

### -T-

- ☐ Tape - Housewrap
- ☐ Tile Backer
- ☐ Tile - Ceiling
- ☐ Timbers
  - ☐ Cedar
  - ☐ Douglas Fir
  - ☐ Laminated
  - ☐ Landscape
  - ☐ Pressure Treated
  - ☐ Rough
  - ☐ Square
  - ☐ Square, Treated
  - ☐ Untreated
  - ☐ Untreated Cedar
  - ☐ Untreated Douglas Fir

- ☐ Tools
  - ☐ Electric
  - ☐ Garden
  - ☐ Hand
  - ☐ Industrial
  - ☐ Pneumatic
  - ☐ Power
- ☐ Track - Sliding Door
- ☐ Trailers
  - ☐ Truss Transport
- ☐ Treating Services
- ☐ Trim Board

- ☐ Spindles
  - ☐ Alum, Composite Wood
  - ☐ Plastic
  - ☐ Vinyl
  - ☐ Wood
  - ☐ Wood, Alum, Composite
  - ☐ Wood, Plastic

- ☐ Square Timbers
- ☐ Stack Rack
- ☐ Stair Parts
- ☐ Stair Treads
- ☐ Stairways
  - ☐ Curved
  - ☐ Disappearing

- ☐ Stakes
  - ☐ Wood
- ☐ Staplers & Supplies
- ☐ Staples
  - ☐ Steel
  - ☐ Accessories
  - ☐ Entry Units
  - ☐ Light Gauge

- ☐ Stock Tanks
- ☐ Stockade Panels
- ☐ Stone - Decorative
- ☐ Storage Sheds
- ☐ Store Fixtures
- ☐ Storm Rooms
- ☐ Strapping
  - ☐ Plastic
  - ☐ Steel
  - ☐ Tools
- ☐ Stretchfilm
- ☐ Stretchfilm & Machines
- ☐ Studs
  - ☐ LVL - EWP - LSL
  - ☐ Softwood - Premium
- ☐ Sump Basins & Lids

- ☐ Tape - Housewrap
- ☐ Tile Backer
- ☐ Tile - Ceiling
- ☐ Timbers
  - ☐ Cedar
  - ☐ Douglas Fir
  - ☐ Laminated
  - ☐ Landscape
  - ☐ Pressure Treated
  - ☐ Rough
  - ☐ Square
  - ☐ Square, Treated
  - ☐ Untreated
  - ☐ Untreated Cedar
  - ☐ Untreated Douglas Fir

- ☐ Tools
  - ☐ Electric
  - ☐ Garden
  - ☐ Hand
  - ☐ Industrial
  - ☐ Pneumatic
  - ☐ Power
- ☐ Track - Sliding Door
- ☐ Trailers
  - ☐ Truss Transport
- ☐ Treating Services
- ☐ Trim Board

- ☐ Trim
  - ☐ Composite
  - ☐ Engineered Wood
- ☐ Trucks
  - ☐ Material Handling
  - ☐ Mounted Forklifts
- ☐ Trusses
  - ☐ Commercial
  - ☐ Floor & Roof
  - ☐ Heavy Timber
  - ☐ Steel
  - ☐ Wood

- ☐ Twine, Baler Wire

### -U-

- ☐ Underlayment
  - ☐ Plywood

### -V-

- ☐ Valley - Aluminum/Copper/ Galvanized
- ☐ Vanities
- ☐ Ventilation Products
- ☐ Ventilator Products
- ☐ Ventilator - Ridge
- ☐ Vents
  - ☐ Ridge, Roof
  - ☐ Wood Floor Registers
  - ☐ Wood Return Air

### -W-

- ☐ Waferboard
- ☐ Wainscoting
  - ☐ Wall Bracing
  - ☐ Wall-liner, FRP & Laminated
- ☐ Wallboard - Gypsum
- ☐ Waterers, Livestock
- ☐ Webbing & Shorts
- ☐ Window Flashing
- ☐ Window Flashing Tape
- ☐ Window Trim Covers
- ☐ Window Wrap
- ☐ Windows
  - ☐ Agri
  - ☐ Aluminum
  - ☐ Awning
  - ☐ Awning, Wood
  - ☐ Basement
  - ☐ Basement, Wood
  - ☐ Bow & Bay
  - ☐ Casement
  - ☐ Casement, Wood
  - ☐ Casement, Wood, French
  - ☐ Clad
  - ☐ Combination
  - ☐ Corner, Wood
  - ☐ Curved, Wood
  - ☐ Custom
  - ☐ Custom, Wood
  - ☐ Double Hung
  - ☐ Double Hung, Sash Kit
  - ☐ Double Hung Wood
  - ☐ Extension Jamb
  - ☐ New Construction
  - ☐ Replacement
  - ☐ Replacement Kit
  - ☐ Round Top & Elliptical
  - ☐ Screen Units

### Windows - Continued:

- ☐ Single Hung
- ☐ Single Slide
- ☐ Skylight, Vinyl
- ☐ Slider
- ☐ Slider, Wood
- ☐ Specialty
- ☐ Storm
- ☐ Tilt-Turn, Wood
- ☐ Trapezoid/Triangle/Wood
- ☐ Vinyl
- ☐ Wood

- ☐ Wire
- ☐ Wood - Engineered
- ☐ Wood Turnings
- ☐ Woodworking- Milling, Moulding

Trade Names you'd like included:

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Other products that you would like added:

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Sales Representative info:

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Call with questions:  
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or email  
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