



The Level Set

Weekly News from BLD CONNECTION

November 1, 2023

Northwestern Lumber Association and Mid-America Lumbermens Association are now BLD Connection. *The Level Set* is our weekly bulletin. Watch for this email every Wednesday to bring you up to speed on the latest events, education, and time-sensitive information.

Events and Outings

Upcoming

- November 8 – 2023 Nebraska Connection Conference & Top Golf Event, Omaha, NE
- February 6-7, 2024 – BizCon North, Minneapolis, MN
- February 21-22, 2024 – BizCon South, Altoona, IA

[VIEW THE FULL EVENTS CALENDAR](#)



2024 BizCon Booth & Sponsorship Registration is Open!

Dealer Registration Opens Next Week!

Formerly the “Expos,” the revamped “BizCons” prioritize member value and foster business connections. BizCons showcase the latest building products and offer expert seminars. They provide a convenient regional platform for dealers and suppliers to connect and strengthen our community.

- BizCon North: February 6 & 7, 2024, Minneapolis, MN
- BizCon South: February 21 & 22, 2024, Altoona, IA

[Register For Your Booth & Sponsorship Today!](#)

[BLD] CONNECTION CONFERENCE WISCONSIN



Co-Hosted by
Wisconsin Lumber Dealers Education Foundation Inc.

Support the Wisconsin
Connection Conference,
Become a Sponsor!

March 21, 2024
Ho Chunk Hotel, Baraboo, WI

Each level of sponsorship includes complimentary admission to the 2024 Leadership Conference. We welcome you and/or a team member to attend the conference to participate in a seminar and network with your customers (current & potential) during lunch, over the breaks and at the cocktail reception!

Bring a pop-up banner and literature display for the event lobby and in the reception hall!

Register To Sponsor
Today!



Dues Renewal Time!

Easily pay online **HERE**

Questions? Call (888) 544-6822

Professional Development

Upcoming

- November 14 – Women in the Industry Lunch & Learn (Online)
- November 15 – LBM Inventory Management, Mason City, IA
- November 16 – Risk Management for LBM Dealers, Mason City, IA
Register by November 9!
- November 16 – Rikka Brandon Webinar - The 4 Critical Steps To Get More Qualified Job Applicants and Hire With Confidence!
- November 27-28 – NEW Pinnacle Roundtable
- December 5-6 – NEW Sales Development Workshop, Kansas City, KS
- December 5-7 – Estimating 1-2-3, Inver Grove Heights, MN *New Dates!*
- December 11-12 – Blueprint Reading & Material Takeoff, Coralville, IA
- December 13-14 – Next Gen Networking Group - WI/Upper MI Chapter, Milwaukee
WI Register by November 9!
- December 13-14 – NEW Sales Development Workshop, Brooklyn Park, MN
- December 14-15 - Blueprint Reading & Material Takeoff, Omaha, NE

VIEW THE FULL EDUCATION CALENDAR

Our revamped program, previously called Loss Prevention, covers various aspects of retail business loss prevention, including cybersecurity, physical security, theft, and fraud prevention.

With the proper checks and balances in place to protect your business, you are ensuring you do not suffer losses through intentional or unintentional choices made by your employees, vendors, customers or scam artists.

Risk Management for LBM Dealers

November 16
9:00 am – 3:30 pm
Mason City, Iowa

Register by November 9!

Don't wait till it's too late! Develop risk management strategies within your organization to PREVENT losses

[VIEW DETAILS AND REGISTER](#)

During this two-day program, instructor Casey Voorhees, teaches basic blueprint reading by identifying lines, symbols and details.

Attendees develop an understanding of elevations, floor plans, framing and sectional views. They will be introduced to various residential construction methods and estimating formulas while working on a basic single level home with a trussed roof.

Blueprint Reading & Material Takeoff

December 11 & 12
Coralville, IA

December 14 & 15
Omaha, NE

[VIEW FULL CALENDAR](#)

Resource of the Month



WorkSafeWorkSmart.com, LLC

WorkSafeWorkSmart.com, LLC productivity products – finding innovative and effective tools to help your business thrive in an ever-changing economy.

The Lumber Buddy™ Portable Workstation is unlike stationary systems. It goes where you are working, ending wasted trips across the yard.

BOSS Strapping has several products that have revolutionized the strapping industry and provide a safer, more efficient alternative than steel banding for lumber yards.

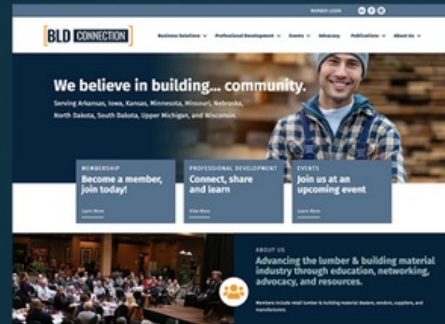
Visit worksafeworksmart.com or contact WorkSafeWorkSmart.com, LLC at (469) 708-9797 or info@WorkSafeWorkSmart.com.

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BLD Connection | 701 Decatur Ave. N., Ste. 105, Golden Valley, MN 55427

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