

The Level Set

Weekly News from BLD CONNECTION

December 13, 2023

BLD CONNECTION **Dues Renewal Time!**
Easily pay online [HERE](#)
Questions? Call (888) 544-6822

Northwestern Lumber Association and Mid-America Lumbermens Association are now BLD Connection. *The Level Set* is our weekly bulletin. Watch for this email every Wednesday to bring you up to speed on the latest events, education, and time-sensitive information.

Professional Development

Upcoming Classes & Webinars

- December 14-15 - Blueprint Reading & Material Take-Off, Omaha, NE
- December 19 - Market Watch (Online)
- January 9-11 - Estimating 1-2-3, Madison, WI
- January 17-18 - Yard & Delivery Managers Workshop, Jefferson City, MO
- January 23-25 - Estimating 1-2-3, Inver Grove Heights, MN - **Sold out!**
- February 12-13 - Blueprint Reading & Material Take-Off, Fayetteville, AR
- February 15-16 - Blueprint Reading & Material Take-Off, Kansas City, MO

[VIEW THE FULL PROFESSIONAL DEVELOPMENT CALENDAR](#)



December 19 FREE Webinar for Members

There is no charge for members to attend the Market Watch Webinars, but you must pre-register to receive a join link.

The Market Watch Webinar is sponsored by:



Last Chance to Register for Decembers Market Watch Webinar

Where are we headed in 2024? Hear what our panel of retail dealers are seeing in the construction markets and how they are preparing for 2024. The December panel is moderated by Building the Future Podcaster, Brett Thorne and panelists include:

- Tom Baalman Jr. - B&B Lumber, Wichita KS
- Brett Hanson - Tri-State Building Center, Sisseton, SD
- Brian Klimek - Hilltop Lumber Company, Alexandria, MN
- Chris Hegeman - Bliffert Lumber, Milwaukee, WI

REGISTER HERE



Click on dates for links to registration and full details.

Yard & Delivery Managers Workshop

We've added more focus on interpersonal skills to improve your potency as a leader and new innovative best practices for effective yard and warehouse layouts. For the highest level of success to be achieved by these essential teams, they must be energetically led by effective managers through a set of rock-solid core best practices and standards that really work. The Yard & Delivery Managers Workshop devotes two dynamic days to understanding these essential best practices and providing powerful proven tools to insure stellar performance within each separate yet interrelated area of yard and delivery operations.

The tried and true Yard & Delivery Managers Workshop has been enhanced as never before!

January 17-18
9:00 am – 4:00 pm
Jefferson City, MO

Tour Hosted by Scruggs Lumber

"This is my opportunity to reset and reflect. The workshop provided ideas and motivation to address opportunities" - Ted

Blueprint Reading & Material Take-Off

February 12-13 - Fayetteville, AR

February 15-16 - Kansas City, MO

"...showing the floorplan and elevation and then the photos made it easy to visualize. The program was great!" - Evan

During this two-day program, instructor Casey Voorhees teaches basic blueprint reading by identifying lines, symbols, and details. Attendees develop an understanding of elevations, floor plans, framing and sectional views. They will be introduced to various residential construction methods and estimating formulas while working on a basic single level home with a trussed roof.

Based on their skill level, attendees choose between Day 1 & 2, Day 2 & 3 or ALL three days.

- Day 1: Introduction to Residential Construction & Blueprint Reading
- Day 2: Basic Residential Material Take-off
- Day 3: Advanced Residential Material Take-off

Attendees walk away understanding basic blueprint reading and various residential construction methods along with estimating formulas. This class walks through a take-off of a basic single level home with a trussed roof.

Estimating 1-2-3

January 9-11
Madison, WI
Sponsored by GAF
(Seating is Limited)

January 23-25
Inver Grove Heights, MN
Sponsored by Simpson Strong-Tie

Day 3 moves into the more advanced areas of a **Sold out!** material take-off including irregular layouts, doors, windows, and millwork.



Support the Wisconsin Connection Conference, Become a Sponsor!

March 21, 2024

Ho Chunk Hotel – Baraboo, WI

Each level of sponsorship includes complimentary admission to the 2024 Leadership Conference. We welcome you and/or a team member to attend the conference to participate in a seminar and network with your customers (current & potential) during lunch, over the breaks and at the cocktail reception! Sponsors are also encouraged to bring a pop-up banner and literature display for the event lobby and in the reception hall.

Events & Outings

Upcoming

- February 6-7, 2024 – BizCon North, Minneapolis, MN
- February 21-22, 2024 – BizCon South, Altoona, IA
- March 21, 2024 – Wisconsin Connection Conference, Baraboo, WI

[VIEW THE FULL EVENTS CALENDAR](#)

Maximize Your Exposure!
Sponsorship and Product
Installation Presentations



BizCon North - Minneapolis, MN - February 6-7, 2024
BizCon South - Altoona, IA - February 21-22, 2024

The BizCons offer both general and premium sponsorship opportunities for exhibitors to show your support for the LBM industry and stand out from the competition!

[Click here to access the 2024 BizCon North & South Sponsorship Form](#)

During the 2024 BLD BizCons, exhibiting companies will have the opportunity to present a 20-30-minute educational product installation presentation in a designated area during trade show hours - **FREE OF CHARGE!**

[Click here to access the Product Installation Presentation Application Form](#)

[REGISTRATION FOR DEALERS & EXHIBITORS HERE](#)

Resource of the Month



Hire Power by Rikka Brandon

Hire Power includes 8 modules, each module is packed with engaging videos, practical worksheets, ready-to-use scripts, customizable templates, and real-world examples. Learn more [HERE](#).

Hire Power is an online, on demand training for the LBM and Building Products industry that gives you or your team members everything they need to start getting more qualified candidates for your job openings and get your offers accepted! It was designed by Rikka Brandon for busy owners and leaders who understand that they need to be able to attract and keep great people for their business to thrive.

Classifieds

HELP WANTED

Shelby Lumber Co. is currently seeking to fill a full time position for their Manager position at their Lumberyard in Shelby, NE. Candidate is responsible for buying & managing inventory, ordering product, retail & contractor customer service & overseeing daily lumberyard activities. Benefits include: Salary, paid vacation, health insurance, 401k retirement, employee pricing and bonus opportunities.

Contact jason@shelbylumber.com with questions or to submit resume.

HELP WANTED

Forest Products Supply is looking for an individual to join our sales team in Omaha, Nebraska. Call 402-415-0080. Ask for Jerry. www.fp-supply.com

HELP WANTED

St. Peter Lumber and Do it Best Rental is looking for an enthusiastic and driven individual to join our management team. We are an established family-owned independent building material and rental retailer dedicated to providing top quality goods and services. Located in the beautiful Minnesota River valley, we take pride in our commitment to our employees, customers and community. We are currently seeking a Retail Store Manager. The ideal candidate will have a degree in business management and/or a minimum 3 years of retail management experience as well as experience in the building material industry. Candidates must have the ability to multi-task, prioritize and work well in a fast-paced environment. This is a full time, permanent position with starting salary of \$55,000 plus benefits of vacation, sick, holiday, medical, dental, retirement and employee discount. Please reach out with any questions or send resume to cdeblieck@stpeterlumber.com.

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