



The Level Set

Weekly News from BLD CONNECTION

October 11, 2023

Welcome to our new weekly bulletin, *The Level Set*. Watch for this email every Wednesday to bring you up to speed on the latest events, education, and time-sensitive information.

Events and Outings

Upcoming

- **October 12, 2023 – Sunflower Shootout, Manhattan, KS**
- **October 14, 2023 – Wine & Whiskey Outing, Des Moines, IA Area**
- **November 8 – 2023 Nebraska Connection Conference & Top Golf Event, Omaha, NE**
- **February 6-7, 2024 – BizCon North, Minneapolis, MN**
- **February 21-22, 2024 – BizCon South, Altoona, IA**

[VIEW THE FULL EVENTS CALENDAR](#)



Register for the Nebraska Connection Conference Today!

Join BLD Connection for an exciting ONE DAY combo event in Nebraska – the Nebraska Connection Conference & Top Golf. This event offers a fantastic opportunity to gain industry insights, expand your professional network, and enjoy a great time with your colleagues, all in just a single day!

2023 Nebraska Connection Conference & Top Golf Event

November 8, 2023

REGISTER BY FRIDAY, OCTOBER 27 BY 12:00 PM

- Conference at Omaha Marriott Regency: 10 am –

Thank you to our current sponsors:

Absolute Distribution, Inc.

Allweather Wood

Alpine Truss LLC

Central Lumber Sales

Data Business Equipment, Inc.

Dealers Choice

Federated Insurance

- 4 pm
- Golf Event at Top Golf: 5 pm – 8 pm
- Hotel reservation rate extended until Friday, October 20!**

Hallmark Building Supplies Inc.
LP Building Solutions
PALFINGER USA
Simpson Strong-Tie
Truss Pros
US LUMBER

[VIEW DETAILS AND REGISTER](#)



2024 BizCon Booth & Sponsorship Registration is Open!

Exhibitors & Sponsors, click the events below for details and registration.

- BizCon North: February 6 & 7, 2024, Minneapolis, MN
- BizCon South: February 21 & 22, 2024, Altoona, IA

Badge registration for lumber yard dealers & guests will open on Monday, November 6th.



Wisconsin Connection Conference – Save the Date

March 21, 2024
Ho Chunk Hotel – Baraboo, WI

Professional Development

Upcoming

- October 10 - December 2023 – Gross Margin Master Series (Online) *Still time to join and catch up!*
- November 14 – Women in the Industry Lunch & Learn (Online)
- November 15 – LBM Inventory Management, Mason City, IA
- November 16 – Risk Management for LBM Dealers, Mason City, IA
- December 13 & 14 – Next Gen Networking Group - WI Chapter, Milwaukee WI *Must register by 11-9-23*

[VIEW THE FULL EDUCATION CALENDAR](#)

Women in the Industry Lunch &



Sponsored by Pennsylvania Lumbermens Mutual Insurance

Join us for the Women in the Industry Lunch & Learn where we will continue the conversation on the Elements of Trust, including the behaviors of a high trust leader.

[VIEW DETAILS AND REGISTER](#)

Learn

November 14
11:45 am – 12:45 pm
Online (virtual)

Here's what one of our attendees had to say about our last program:

"There are so many wonderful 'nuggets' that I get each time from these Women in the Industry Lunch & Learns that it's hard to pin down just one from each session!"

- Angie W.



This course highlights the importance of accurate inventory management, explains the costs involved with mis-managed inventory and shares best practices for achieving accurate accounting that will benefit all areas of the business. There will be a special emphasis on optimizing system utilization (ERP, QuickBooks, etc.).

LBM Inventory Management

November 15
9:00 am – 3:30 pm
Mason City, Iowa

Optimize your inventory by ensuring you have the proper procedures in place to keep an accurate count.

[VIEW DETAILS AND REGISTER](#)

Our revamped program, previously called Loss Prevention, covers various aspects of retail business loss prevention, including cybersecurity, physical security, theft, and fraud prevention.

With the proper checks and balances in place to protect your business, you are ensuring you do not suffer losses through intentional or unintentional choices made by your employees, vendors, customers or scam artists.

Risk Management for LBM Dealers

November 16
9:00 am – 3:30 pm
Mason City, Iowa

Don't wait till it's too late! Develop risk management strategies within your organization to PREVENT losses

[VIEW DETAILS AND REGISTER](#)

LOG INTO THE INFO HUB!

In the Info Hub on BLDConnection.org you can:

- **UPDATE YOUR PROFILE**
- **PAY YOUR MEMBER DUES**
- **UPDATE SUBSCRIPTIONS**
- **AND MORE!**

Click [HERE](#) to access the Info Hub



Resource of the Month



The Design Connection

Unlock the Power of The Design Connection - Your Drafting Services Partner!

BLD Connection proudly presents our partnership with The Design Connection, offering top-tier drafting services for your projects:

- New construction plans
- Stock house plans
- Commercial Design & Consulting
- Custom colored renderings

Contact Aaron Thompson at (507) 286-7869 or aaron@thedesignconnection.net. Visit www.thedesignconnection.net for details.



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