

# The Level Set

Weekly News from BLD CONNECTION

January 17, 2024

Membership Renewal Made Easy  
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Questions? Call (888) 544-6822



Northwestern Lumber Association and Mid-America Lumbermens Association are now BLD Connection. *The Level Set* is our weekly bulletin. Watch for this email every Wednesday to bring you up to speed on the latest events, education, and time-sensitive information.

## Events & Outings

### Upcoming

- February 6-7, 2024 – BizCon North, Minneapolis, MN
- February 21-22, 2024 – BizCon South, Altoona, IA
- March 21, 2024 – Wisconsin Connection Conference, Baraboo, WI
- April 9-19, 2024 - NLBMDA Spring Meeting & Legislative Conference
- May 1-2, 2024 - Swing Into Spring, Osage Beach, MO

[VIEW THE FULL EVENTS CALENDAR](#)



We're Back in Minneapolis!

Only 3 Weeks Away! **Register Today!**

February 6 & 7, 2024 | Minneapolis, MN

Get Inspired by our  
BizCon South Keynote  
Speakers!



**BizCon South - Altoona, IA**  
February 21-22, 2024

Don't miss this opportunity to see inspiring Keynotes and chance to network with industry professionals!

- Color Analyst for the Chiefs Radio Network Broadcast, **Kendall**



**Gammon** offers a refreshing and insightful approach to fostering unity and fortifying internal cultures within organizations.

- President of The Farnsworth Group, **Grant Farnsworth** gives insight on market fundamentals as well as behaviors and attitudes of customers that will lead to an increased share of sales.

**Kendall Gammon, Opening Keynote Speaker**



**Grant Farnsworth, Closing Keynote Speaker**

[BIZCON REGISTRATION FOR DEALERS & EXHIBITORS HERE](#)

## BizCon South Hotel Information

**Discount Expires Sunday, January 28<sup>th</sup>!**

Prairie Meadows Casino & Hotel  
1 Prairie Meadows Drive, Altoona, IA 50009  
(515) 967-1000

**ROOM RATE:** \$141.00 + tax

**RATE GOOD UNTIL:** Sunday, January 28, 2024

**RESERVATIONS:** Call 515-967-1000 OR [REGISTER ONLINE](#)

**GROUP CODE:** NLABIZCON24

**PASSWORD:** 863005311

## **BLD BIZCON** 2024 **Invite Your Schools to BizCon North & South!**

February 6 & 7, 2024 | Minneapolis, MN      February 21 & 22, 2024 | Altoona, IA

Help us promote career opportunities in the LBM Industry. Invite your local high school and/or colleges with industry related programs to attend the career presentation and exhibit show at the upcoming BizCons.

Students are invited to attend BizCon North on Wednesday, February 7th and BizCon South on Thursday, February 22nd. The career presentation starts at 8:30 am and the show floor opens at 9:00 am. Click [HERE](#) for a show invite for North; [HERE](#) for a show invite to South.



**Wisconsin Connection Conference... Helping you build connections!**

Building a strong business network is essential. Those valued connections can provide a lifeline of support, offer solutions, and even help you discover new opportunities that benefit you and your business. The Connection Conference focuses on networking and education, including a **BLD Next Gen Roundtable** for emerging leaders to discuss challenges and opportunities for growth and development. Engage in meaningful conversations throughout the day to create a community of valued colleagues.

Click [HERE](#) to view the full schedule and register for the 2024 Wisconsin Connection Conference.

Suppliers...Show Your Support – [Sign up to be a Wisconsin Connection](#)

[LEARN MORE HERE](#)

## Professional Development

### Upcoming Classes & Webinars

- January 18 - Federated Webinar - Back to the Basics: Common OSHA Citations & Recordkeeping Review
- January 23-25 - Estimating 1-2-3, Inver Grove Heights, MN - **Sold out!**
- January 23-25 - Classic Roundtable
- January 24 - NLBMDA Webinar: Latest on Credit Card Improvement Act & Election Year Insights
- February 12-13 - Blueprint Reading & Material Take-Off, Fayetteville, AR
- February 15-16 - Blueprint Reading & Material Take-Off, Kansas City, MO
- March 5-6 - Yard & Delivery Operations Workshop, Tomah, WI
- March 7-8 - Yard & Delivery Operations Workshop, Eden Prairie, MN
- March 18 - 19 - Blueprint Reading & Material Take-Off, Sioux Falls, SD
- March 21 - 22 - Blueprint Reading & Material Take-Off, Fargo, ND

[VIEW THE FULL PROFESSIONAL DEVELOPMENT CALENDAR](#)



[Click on dates for links to registration and full details.](#)

#### Blueprint Reading & Material Take-Off with Casey Voorhees

**February 12-13 - Fayetteville, AR**  
**February 15-16 - Kansas City, MO**  
**March 18-19 - Sioux Falls, SD**  
**March 21-22 - Fargo, ND**

*"...showing the floorplan and elevation and then the photos made it easy to visualize. The program was great!" - Evan*

This two-day program includes hands-on experience figuring a material take-off from an actual set of working residential drawings. Learn basic blueprint reading by identifying lines, symbols, and details. Attendees develop an understanding of elevations, floor plans, framing and sectional views. They will be introduced to various residential construction methods and estimating formulas while working on a basic single level home with a trussed roof.

This unique workshop was specifically created to demonstrate the importance for high operational standards in yard and delivery operations. Attendees will assess company processes to gain efficiency and improve your bottom line. Group roundtable discussions provide added insight. The workshop will conclude with a walk-through at a host retail location where key class topics will be reviewed. Students will perform a

#### Yard & Delivery Operations Workshop with Emily Overson

**March 5-6**  
**Tomah, WI**  
**Touring All American Do-it Center**

**March 7-8**  
**Eden Prairie, MN**  
**Touring Lyman Lumber Chanhassen**

Yard & Delivery Workshop  
I learned some new deals about forklifts I was unaware of before. And  
Challenge for their company  
We have started some new information to help me do a better job and  
help my team." - Curt

## Resource of the Month



OECS provides OSHA compliance consulting. They will work with you to create a customized solution that meets and exceeds OSHA's requirements. They provide in-person and virtual classes.

BLD Connection members receive discounts on OECS safety services!

Contact Ari Cook at [ari@oecscomply.com](mailto:ari@oecscomply.com) for details or visit [www.oecscomply.com](http://www.oecscomply.com).

## Classifieds

### HELP WANTED

Shelby Lumber Co. is currently seeking to fill a full time position for their Manager position at their Lumberyard in Shelby, NE. Candidate is responsible for buying & managing inventory, ordering product, retail & contractor customer service & overseeing daily lumberyard activities. Benefits include: Salary, paid vacation, health insurance, 401k retirement, employee pricing and bonus opportunities.

Contact [jason@shelbylumber.com](mailto:jason@shelbylumber.com) with questions or to submit resume.

### HELP WANTED

Forest Products Supply is looking for an individual to join our sales team in Omaha, Nebraska. Call 402-415-0080. Ask for Jerry. [www.fp-supply.com](http://www.fp-supply.com)

**BLD CONNECTION**



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