

St. Cloud River's Edge Convention Center - St. Cloud, MN
Terry Haws Center A&B

January 28 - 29, 2025

As the Official Service Contractor for your event, we are committed to providing you with a smooth running exposition. Please review the following information carefully and place orders early to obtain valuable discounts. We hope this will be a successful marketing event for your company. If we can help in any way, please contact:

Exhibitor Services:

Contact Name: Mike Marigold

Phone:(651) 248 3063

Email: mike.marigold@chromexpo.com

Show Management

Contact Name: Jodie Fleck

Email: jodie@bldconnection.org

Exhibit Information

Each booth is 8' x 10' wide and includes: 8' high Gray/White back drape & 3' high Gray/White side drape, (1) 6' Wrapped Table, (2) Black Folding Folding Chairs, (1) Wastebasket, (1) ID sign with booth number

THE EXHIBIT AREA IS NOT CARPETED

Important Dates:

Advance Freight Discount Deadline Date: January 16, 2025
Advance Equipment Order Pricing Deadline: January 16, 2025

Exhibit Show Schedule:

Exhibitor Move in: Tuesday, January 28, 2025 8:00am - 1:30pm

Show Hours: Tuesday, January 28, 2025 1:30pm - 5:30pm

Wednesday, January 29, 2025 9:00am - 1:30pm

Exhibitor Move out: Wednesday, January 29, 2025 1:30pm - 5:00pm

Outbound shipments: Outbound carriers must be checked in by Wed. January 29, 2025 at 3:30pm

Shipping Information:

Advance to Warehouse: Show Site Pick Up Location:

For: BLD Bizcon North Terry Haws Center

C/O Chrom Expo Services Halls A & B

1134 NE Stinson Blvd 10 4th Ave. South Minneapolis, MN 55413 St. Cloud, MN 56301





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Recap of Orders / Payment Authorization

This form along with your order, check/credit card for payment MUST be returned to Chrom Expo Services at the address listed below to be valid. Orders without payment or a credit card will not be processed.

Order Summary			
☐ Pay by Credit (add 2.92% transaction fee)	Tables & Furnishings	\$	
☐ Pay by Check	Cleaning	\$	
☐ Pay by Wire Transfer	Labor (Non-Taxable)	\$	
☐ Third Party Payer	Material Handling (Non-	Taxable) \$	
,,,	Sales Tax 7.625%	\$	
	Credit Card Fee 2.92%	\$	
	TOTAL	\$	
☐ Tax Exempt *All Tax Exempt orders must be submitted with a comple Chrom Expo Federal Tax ID # 84-3441966	eted ST3 Certificate of Tax	Exemption Form.	
Payment Authorization			
Cardholders name:			
Cardholders Signature:			
Cardholders Billing Address:			
City:	State:	Zip:	
Phone:	Email:		
Credit Card Number:		Exp:	CVV:
By signing this form I've authorized Chrom the right to disite representative. If the credit card is declined, Standard			
Terms • Submission of this form allows Chrom Expo Services to Order and payment must be received in full and by the • Any additional charges incurred for orders or services charge. • All corrections to the account must be made prior to she • International Exhibitors must pay full balance in advanted • Chrome Expo Service reserves the right to charge floctions • Orders canceled or changed once item has been delivered.	e deadline date listed in the on site will be applied to the now close. Ice of show or pricing for all equipment	e kit to be eligible for A e credit card on file of not ordered but found	Advance Order pricing r due upon date or order/ I within booth spaces.
Exhibiting Company:		Booth #:	



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Bank ACH/Wire Transfer Payment Information

Chrom Expo Services:

1134 NE Stinson Blvd Minneapolis, MN 55413 President: Matthew Trettel Phone: 612-770-0970

Email: matthew@chromexpo.com

Financial Institution:

Wells Fargo NA 420 Montgomery Street San Francisco, CA 94163

Routing No: 091000019 Acct No: 8159233280

Intl ACH Swift Code: WFBIUS6S

Memo Line: <SHOWNAME> / <BOOTH#>/<Company Name>

Please also provide the ACH transaction trace number. Every ACH transaction has two Trace IDs, including one for the source and one for the destination. You should be able to find these ACH transaction trace numbers listed in your online banking or payment account, listed under a heading such as 'transaction details'. This will allow us to track the payment and update your account as soon as possible.





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THIRD PARTY PAYMENT AUTHORIZATION

THIRD PARTY COMPANY INFORMATION

	Company	
	Address	
	City/State/Zip	
	Representative Name	
	Email	
	Phone	
	Signature	
THIRE	PARTY COMPANY CREDIT CARD AUTHORIZATION	
	Card Number	_
	Card Type Visa Master Card Discover American Express Exp CVV Card Holder Name	- -
	Card Holder Signature	_
	Email Address	-
	Billing Address	_
	City/State/Zip Phone	-
	Services to be charged to Third Party	
	All Services Booth Furnishings Booth Labor Material Handling Other	
By comble for t	owledgment of Third Party Credit Authorization appleting and returning this document to Chrom Expo we agree that we the exhibiting firm are ulting the final charges. Should the third party not make payment by the close of the event, all charges exhibiting company credit card provided on this form.	
	Exhibiting Company: Booth #:	





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Submit this form if the exhibiting company intends to use a contractor other than Chrom Expo Services. If the exhibiting company fails to comply with any or all of the requirements listed below, the non-official contractor will not be permitted to service your exhibit, and Chrom Expo Services must be hired for installation and dismantle labor. The non-official contractor will be able to provide supervision only.

EXHIBITOR APPOINTED CONTRACTOR REQUIREMENTS

Non-Official, exhibitor appointed contractors must use labor supplied by Chrom Expo Services unless the following requirements are fulfilled:

- Exhibitors must return this completed form to Chrom Expo Services at least thirty (30) days prior to the show.
- Non-official (EAC) contractors must submit proof of adequate insurance, in the form of an original policy rider, listing Chrom Expo Services as an additional insured, furnished by their broker to Chrom's office no later than thirty (30) days in advance of actual installation dates. This must include a copy of your Worker's Compensation Insurance.
- Non-official (EAC) contractors must furnish show management the names, addresses and telephone numbers of key executives for emergency contact.
- All personnel must be properly badged at show site.

Non-official installation and dismantle contractors may provide supervision. Non-official (EAC) contractors are allowed on the exhibit floor only during official installation and dismantle hours, providing the information above is supplied.

NON-OFFICIAL (EAC) CONTRACTOR INFORMATION

Non-Official (EAC) Contractor:	
Address:	
City/State/Zip:	
Phone:	
Email:	
On-Site Representative:	
On-Site Representative Cell:	
Exhibiting Company:	Booth #:





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Standard Equipment & Furniture Order Form

Advance Order Discount	Deadline: (01/16/2025	Seating			
			QTY	Advance	Floor	
Plain Tables			Clear Acrylic Folding Chair	\$38.00	\$50.00	
QTY	Advance	Floor	Black Plastic Folding Chair	\$27.00	\$40.00	
4' L x 30" W Plain Table	\$53.00	\$70.00	High Stool with Back - Black	\$87.00	\$113.00	
4' L x 40" W Plain Table	\$63.00	\$83.00	High Stool with Back - White	\$87.00	\$113.00	
6' L x 30" W Plain Table	\$57.00	\$73.00				
6' L x 40" W Plain Table	\$67.00	\$88.00	Display Elements			
8' L x 30" W Plain Table	\$63.00	\$90.00	QTY	Advance	Floor	
8' L x 40" W Plain Table	\$73.00	\$97.00	Easels	\$42.00	\$55.00	
			Bag Holder	\$62.00	\$81.00	
Spandex Covered Tables			Tack Board - 4' x 8'	\$130.00	\$146.00	
QTY	Advance	Floor	Sign Holder - 22"x28"	\$96.00	\$125.00	
4' L x 30" W Spandex Covere	ed Table \$86.00	\$113.00	Waste Basket	\$25.00	\$33.00	
4' L x 40" W Spandex Covere	ed Table \$95.00	\$126.00				
6' L x 30" W Spandex Covere	ed Table \$89.00	\$116.00	Gridwall			
6' L x 40" W Spandex Covere	ed Table \$99.00	\$131.00	QTY	Advance	Floor	
8' L x 30" W Spandex Covere	ed Table \$95.00	\$125.00	Gridwall with base - 2'x7'	\$115.00	\$84.00	
8' L x 40" W Spandex Covere	ed Table \$105.0	0 \$138.00	Gridwall - 2'x7'	\$95.00	\$64.00	
Pedestal Tables			Pipe & Drape			
QTY	Advance	Floor	QTY	Advance	Floor	
30"hx30" Plain Pedestal	\$82.00	\$107.00	3' Pipe & Drape per foot	\$16.00	\$20.00	
42"hx30" Plain Pedestal	\$82.00	\$107.00	8' Pipe & Drape	\$18.00	\$22.00	
30"hx30" Spandex Covered	Pedestal \$115.0	00 \$151.00				
42"hx30" Spandex Covered	Pedestal \$115.0	00 \$151.00	Booth Carpeting & Padding			
			QTY	Advance	Floor	
Tabletop Risers - 12" Tall			10' x 10' Carpeting	\$190.00	\$235.00	
QTY	Advance	Floor	10' x 20' Carpeting	\$380.00	\$470.00	
4'L x12"T Riser	\$44.00	\$57.00	Select Color: Black Silver	Red	☐ Navy	
6'L x12"T Riser	\$66.00	\$85.00			,	
			10' x 10' Carpet Padding	\$110.00	\$142.00	
The Recap of Orders Form must	be submitted wi	th all orders	10' x 20' Carpet Padding	\$220.00	\$285.00	
Exhibiting Company:			. •			
					Total	
Exhibiting Company.						



Chair





High Stool



Spandex Cover



Easel



Pedestal Table



Grid Wall





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Custom Furnishings Order Form

Please visit https://www.chromexpo.com/furniture to see visuals of items priced below

Advance Order Discount Deadline: 01/16/2025		Soft Seating				
			Sofas			
Chairs			QTY	Advance	Floor	
QTY	Advance	Floor	Uptown Sofa	\$450.00	\$550.00	
Louie Chairs	\$51.00	\$100.00	Select Color:			
Select Color: Black / White			Celery Green / Marine Blue / Steel	Gray / Flame	Orange / Mustard	l
			Yellow			
Stools			Loring Sofa	\$450.00	\$550.00	
QTY	Advance	Floor	Select Color: Black / White			
Chapman Leather Bar Stool	\$110.00	\$250.00	Longfellow Sofa	\$625.00	\$650.00	
Twist Stool	\$89.00	\$145.00				
Winslow Stool	\$110.00	\$145.00	Chairs			
Ernie Bar Stool (Wood Finish)	\$110.00	\$145.00	QTY	Advance	Floor	
Latte Bar Stool	\$120.00	\$185.00	Uptown Club Chairs	\$215.00	\$300.00	
			Select Color:			
High Tables			Celery Green / Marine Blue / Steel	Gray / Flame	e Orange / Mustard	l
QTY	Advance	Floor	Yellow			
Luna Cocktail Table	\$105.00	\$180.00	Ralph Chair	\$180.00	\$285.00	
Sutters Cocktail Table	\$145.00	\$300.00	Chapman Armchair	\$180.00	\$300.00	
Carnegie Perching Table	\$225.00	\$380.00				
Finished Cocktail Table	\$105.00	\$180.00	Side Tables			
w/Chrome Base	Select Top C	Color: Black / White	QTY	Advance	Floor	
			Carnegie Lattice Side Table	\$90.00	\$150.00	
City Bars			Cage Side Table	\$90.00	\$135.00	
QTY	Advance	Floor	Hexagon Cork Side Table	\$90.00	\$150.00	
Straight - 6' Rectangle Bar	\$380.00	\$475.00				
Circo - 6' Curved Bar	\$410.00	\$500.00	Coffee Tables			
Quarto 0 8' Curved Bar	\$430.00	\$550.00	QTY	Advance	Floor	
*Note: All City Bars come standard	with three sid	ded white acrylic	Cage Coffee Table	\$160.00	\$270.00	
panels at no charge. Chrom Expo	can produce	graphic panels for	Atomic Coffee Table	\$160.00	\$200.00	
front & sides. Please contact your	Chrom Expo	services representa-	Mill City Coffee Table	\$160.00	\$300.00	
tive for a quote and to receive grap	hics requiren	nents.	Penny Coffee Table (Round)	\$185.00	\$270.00	
			Stride Coffee Table	\$185.00	\$300.00	
			Ottomans			
			QTY	Advance	Floor	
			Carnegie Ottomans	\$53.00	\$68.00	
			Marshmallow Ottoman	\$79.00	\$103.00	
			Select Color: Black / Gray			
			T			
			Total			





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Cleaning:

Submit this form to order cleaning services from Chrom Expo Services to ensure booth cleanliness post set-up and throughout the show. Daily service includes emptying g of waste baskets. Enter the Total below on Payment Authorization/Order Summary and send along with this form. Orders received without full payment or credit card information will not be processed.

Orders canceled prior to move-in will be charged 50% of the original price.

Orders canceled after move-in begins will be charged 100% of the original price.

SELECT YOUR SERVICE

SERVICE	Number of Days		Square Feet		Square Foot Charge		TOTAL
Vacuum once prior to show open		X		X	\$0.75	=	
Vacuum once prior to show open and daily thereafter		х		х	\$0.75	=	

The Recap of Orders form must be submitted with all orders.		
Exhibiting Company	Booth #	





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Submit this form to order labor from Chrom Expo Services. Labor is available for installation and dismantling of exhibits, unskidding, and/or spotting of equipment. Enter the Total below on Payment Authorization/Order Summary and send along with this form. Orders received without full payment or credit card information will not be processed.

There will be a 100% cancellation fee, for labor canceled on show site There will be a 1 hr. charge per man to exhibitors that cancel their labor request within 48 of the start time. All Labor is billed on a one our per laborer minimum then billed in 1/2 hour increments

LABOR STANDARD RATES **ON-SITE RATES** Straight Time Labor per hour \$120.00 Straight Time Labor per hour \$156.00 Overtime Labor per hour Overtime Labor per hour \$180.00 \$234.00 Straight Time: 8:00 am to 4:30 pm Monday – Friday Overtime: Before 8:00 am or after 4:30 pm Monday - Friday, all day Saturday & Sunday and Holidays LABOR SUPERVISION OPTIONS (please check one) Exhibitor Supervision Work is to be performed only under supervision of exhibiting company's representative. If the representative does not report to the service desk at the time labor has been requested, a one-hour charge will be assessed. No shows will be billed at the minimum per laborer rate. Chrom Expo Services Supervision Work performed under the supervision of Chrom Expo Services will be charged an additional 30% of the total bill for this service. In order for Chrom Expo Services to perform the work without the exhibitor present, Chrom Expo Services must have detailed setup instructions and outbound shipping information with this order. Representative Name/Company: _____ Cell Phone #: _____ LABOR ESTIMATE Rate **Est. Hours** Total **Chrom Supervision Estimated** Subtotal Date Time # Laborers per per Laborer Hours (subtotal x .30) Cost hour Χ Installation X + = X X **Dismantle OUTBOUND FREIGHT** (Shipped via our preferred carrier unless prior arrangements are made by the exhibiting company) Ship to: The Recap of Orders form must be submitted with all orders. Exhibiting Company_ Booth



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MATERIAL HANDLING RATES

WAREHOUSE ADVANCED SHIPMENTS (8:00 AM - 4:30 PM MON - FRI)

- Storage at our advance warehouse up to 30 days prior to show opening
- Delivery to show site and placement at your booth
- Removal & return of empty containers
- Loading of outbound shipments from show site

200 lb. Minimum \$260.00 Per 100 Weight \$130.00

LATE FREIGHT

Freight received at warehouse less than 5 days prior to show move in times

<u>200 lb. Minimum</u> \$338.00 Per 100 Weight \$169.00

OVERTIME

- Before 8:00 am or after 4:30 pm Mon Fri, and all day Sat & Sun, & Holidays
- Overtime is an additional charge to the appropriate drayage rates

<u>200 lb. Minimum</u> \$60.00 Per 100 Weight \$30.00

SMALL PACKAGE/SHIPMENT RATE

Cartons/Envelopes weighing less than 30 lbs. per shipment

\$75.00 / small package shipment

EMPTY CONTAINERS

Chrom Expo Services will store exhibit materials/containers that have not been handled by Chrom Expo Services at the following rates:

- \$21.00 / each Any fiber case, box or carton
- \$47.00 / each Empty wooden crates and skids/pallets

Please Note: All shipments must be sent prepaid. Chrom Expo Services will not accept C.O.D shipments.

Please see the following page to estimate your material handling needs.





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ESTIMATED MATERIAL HANDLING

SHIPMENT ADDRESSES

Advance Shipments:	
Receiving dates: January	y 2nd through January 17th, 2025

Receiving dates: January 2nd through January 17th, 2023
Receiving hours: Monday - Friday 8:00am through 4:30pm

To: Exhibiting Company Name / Booth #

For: BLD Bizcon North

C/O Chrome Expo Services 1134 NE Stinson Blvd Minneapolis, MN 55413

• Please use the freight labels included on the following page.

Warehouse Advance Shipments (*200 lb. Minimum Handing Charge)	
Shipment Weight ÷ *100 = x \$100.00 per 100 lbs =	
Late Freight (*200 lb. Minimum Handling Charge)	
Freight received at Advance warehouse after advance deadline	
Shipment Weight ÷ *100 = x \$131.00 per 100 lbs =	
Overtime Freight (*200 lb. Minimum Handling Charge)	
Freight loaded or received after 4:30 pm Mon – Fri or weekends	
Shipment Weight ÷ *100 = x \$32.00 per 100 lbs =	
Total Estimated Material Handling \$	
_	
The Payment Authorization form must be submitted with all orders.	
•	
Exhibiting Company	Booth #



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MATERIAL HANDLING INFORMATION

Freezable/Controlled Environment Shipments

Chrom Expo Services does not have facilities for shipments that require refrigeration or a controlled environment. It is the exhibitor's responsibility to make arrangements for controlled environment storage. Chrom Expo Services is not responsible for shipments that are not properly labeled.

Overtime

Overtime charges apply to shipments that meet the following guidelines:

Inbound Freight

Shipments delivered to the advance warehouse and delivered to show site before 8:00 am or after 4:30 pm on weekdays or delivered anytime on weekends or holidays.

Outbound Freight

Shipments loaded after 4:30 pm on weekdays or anytime on weekends or holidays.

Late Freight

Late Freight charges apply to shipments that meet the following guideline: Shipments that arrive at the advance warehouse past the 5-day cut-off. These shipments are subject to courier charges in addition to late freight charges.

Return Shipping

Exhibitors are responsible for making their own return shipping arrangements, unless using Chrom Expo Services' contracted carriers. Blank bills of lading & shipping labels will be available at the Chrom Expo Services Service Desk. Chrom Expo Services assumes NO responsibility for shipments that do not have a completed bill of lading turned in to the Service Desk.

Outbound Shipping Information

- Outbound Bills of Lading must be completed and turned into the Chrom Expo Services Service Desk on show site.
- A credit card is required for all material handling. Please complete the Credit Card Authorization and Recap of Orders form.
- Local Storage Services are available upon request.
- If you are shipping out of the show using your own freight carrier it is important that you have your own appropriate labels/tags. You will also need to schedule your shipper to arrive on show site to pick your shipment up the day that the show concludes.



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SHIPPING LABELS

\vdash	
 	BLD Bizcon North- ADVANCE SHIPMENT *late warehouse charges apply after: Friday, January 17 2025
 	To: CHROM EXPO SERVICES C/O: Company Name / Name of Show 1134 NE Stinson Blvd Minneapolis, MN 55413
 	Exhibiting Company Name Booth Number pieces
 -	ALL GOODS AND MATERIALS REQUIRING PROTECTION FROM FREEZING MUST BE LABELED USING LARGE LETTERS. Chrom Expo Services WILL NOT BE RESPONSIBLE FOR GOODS NOT LABELED
 	BLD Bizcon North - ADVANCE SHIPMENT
	*late warehouse charges apply after: Friday, January 17 2025
 	To: CHROM EXPO SERVICES C/O: Company Name / Name of Show 1134 NE Stinson Blvd Minneapolis, MN 55413
 	Exhibiting Company Name Booth Number pieces
 	ALL GOODS AND MATERIALS REQUIRING PROTECTION FROM FREEZING MUST BE LABELED USING LARGE LETTERS. Chrom Expo Services WILL NOT BE RESPONSIBLE FOR GOODS NOT LABELED





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Complete this form to request pre-done outbound bill of lading and shipping labels for your outbound shipment. Forms and labels will be delivered to your booth as show site.

	OUTBOUND SHIPP	ING INFORM	IATION		
Attention: _ Destination(Street Address): _					
	SHIPPING	METHOD			
Ground:	Other Groun		□2nd Day □Deferred		
	FREIGHT CHARGE	ES GUARANT	TEED		
Attention: _ Permanent Street Address:_ City: _		State:	Zip:		
	SHIPPING LAI	BELS REQUE	EST		
# of Shipping Labels Requested: Exhibitors using FedEx or UPS must provide pre-printed labels with their account number.					
	per shipment • I Handling Information, Mater	ial Handling Ra	lls of Lading in your Booth. te Schedule, and Limits of L Booth #:	iability forms.	





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LIMITS OF LIABILITY

- 1. All shipments should be insured by you, the Exhibitor, from the time it leaves your facilities until the time it is returned from the show. Shipments received without receipts or freight bills (UPS/FedEx) will be delivered to the booth without guarantee of piece count or condition. Chrom Expo Services is not responsible for shipments left in booth by an exhibitor. Chrom Expo Services is not responsible for damage of uncrated materials, materials improperly packed, concealed damage, loss or theft of exhibitor's materials. Chrom Expo Services is limited to \$0.30/lbs. per article, with a maximum of \$50.00/item, and a maximum of \$1000.00/ shipment, should damage occur while being handled by Chrom Expo Services personnel or contractors. Any damage claims must be made before the close of the show.
- 2. Claims of loss or damage must be submitted to Chrom Expo Services by the close of the show. Otherwise, Chrom Expo Services will not have any liability whatsoever for any loss or damage. No suit or action shall be brought against Chrom Expo Services more than one year after the show. Chrom Expo Services shall not be liable for loss, damage, theft or disappearance of exhibitor materials after same have been delivered to the exhibitor booth.
- 3. In order to expedite removal of materials from the show site, Chrom Expo Services shall have the authority to change designated carriers if such carriers do not pick up on time. If carriers contracted directly with exhibitor fail to immediately pick up or refuse to accept shipment, Chrom Expo Services reserves the right to remove, ship and re-route such shipments, or ship to the Chrom Expo Services warehouse or other storage area. Where the exhibitor makes no deposition, materials will be re-routed at the discretion of Chrom Expo Services and exhibitor agrees to be responsible for payment of charges relating to such re-routing. Chrom Expo Services assumes no liability as a result of such re-routing.
- 4. Chrom Expo Services shall not be liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless advance written notice has been given to Chrom Expo Services at least 30 days prior to the event. Chrom Expo Services shall not be liable for damage to uncrated materials, material improperly packed, or concealed damage. If the contents or conditions of packages are not known to Chrom Expo Services.
- 5. Chrom Expo Services shall not be liable for the loss or disappearance of exhibitor materials after the same have been delivered to exhibitor booth, and Chrom Expo Services shall not be liable for exhibitor materials before they are picked up from the exhibitor's booth for loading after the show.
- 6. Empty container labels will be available at the Chrom Expo Services service desk. Placing these labels on exhibitor crates is the sole responsibility of the exhibitor or its representative. It is understood that these labels are used for empty storage only, and Chrom Expo Services assumes no responsibility for loss or damage to contents while containers are in storage or for mislabeled containers. All previous labels should be removed or obliterated. Chrom Expo Services assumes no responsibility for exhibitor's failure to follow the above procedures, removal of containers with old labels or without Chrom Expo Services labels; shipping of containers with improper information or empty labels, or the removal or disposition of materials stored in containers with empty labels.
- 7. Small package shipments received without individual or carrier receipts or freight bills, such as UPS, Federal Express, Express Mail, Parcel Post and private vehicle, etc., will be delivered to the booth without guarantee of piece count or condition. Chrom Expo Services shall not accept liability for such shipments.
- 8. The exhibitor agrees in connection with the receipt, handling, temporary storage, and reloading of it materials; that Chrom Expo Services will provide these services as the exhibitors agent and not as Bailee or shipper. If any employee of Chrom Expo Services signs a delivery receipt, bill of lading or other document, we agree that Chrom Expo Services will do so as the exhibitor's agent, and the exhibitor accepts the responsibility thereof. Chrom Expo Services shall not be liable for damage to exhibitor materials or equipment when forklift operator is under the supervision of the exhibitor or the exhibitor's representative. Forklift and operators are available to assist you with setup, spotting of machinery and un-skidding once it has been delivered to your booth. Do not order forklifts to unload your truck or deliver your freight to your booth.