

The Level Set

Weekly News from BLD CONNECTION

January 10, 2024

Membership Renewal Made Easy

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Questions? Call (888) 544-6822



Northwestern Lumber Association and Mid-America Lumbermens Association are now BLD Connection. *The Level Set* is our weekly bulletin. Watch for this email every Wednesday to bring you up to speed on the latest events, education, and time-sensitive information.

Events & Outings

Upcoming

- **February 6-7, 2024 - BizCon North, Minneapolis, MN**
- **February 21-22, 2024 - BizCon South, Altoona, IA**
- **March 21, 2024 - Wisconsin Connection Conference, Baraboo, WI**

[VIEW THE FULL EVENTS CALENDAR](#)



**BizCon North
Don't Miss Out -
Register Today!**

**BizCon North - Minneapolis, MN -
February 6-7, 2024**

Don't miss this opportunity to see inspiring Keynotes and chance to network with industry professionals!

- KSTP's Joe Schmit will be speaking at our opening session on the importance of a culture first mindset.
- Senior Vice President of John Burns Research & Consulting, Matt Saunders, will be discussing the outlook of the LBM market for the closing session.



**Joe Schmit, Opening
Keynote Speaker**



**Matt Saunders, Closing
Keynote Speaker**

BizCon North Hotel Information

Discount Expires Monday, January 15th!

DoubleTree Hotel by Hilton
7800 Normandale Boulevard, Bloomington, MN 55439
(952) 835-7800

ROOM RATE: \$129.00 + tax

RATE GOOD UNTIL: Monday, Jan. 15, 2024

RESERVATIONS: Call 800-222-TREE (8799) or **REGISTER ONLINE**

REFERENCE: BLD Connection

[REGISTRATION FOR DEALERS & EXHIBITORS HERE](#)



Sponsor the Wisconsin Connection Conference

Join your current & potential customers at Wisconsin's BLD Connection Conference on March 21st at the Ho Chunk Casino in Baraboo, Wisconsin. This is your opportunity to help bring together your community of LBM dealers. Shows support for this key industry event while promoting yourself and your company! Sponsorship packages include:

- Promotion of your name/logo throughout the marketing campaign and at the event.
- The chance to display a pop-up banner and literature display at the event.
- Free admission passes to the conference to network with current and potential customers (only supplier sponsors have access to this event)

Show Your Support – **Sign up to be a Wisconsin Connection Conference Sponsor.**

Dealers – Sign up today and join your friends and colleagues for a fun filled day of networking and learning. Book your room at Ho-Chunk Gaming in Baraboo before February 19th to receive the BLD discount rate!

[LEARN MORE HERE](#)

Professional Development

Upcoming Classes & Webinars

- January 17-18 - Yard & Delivery Managers Workshop, Jefferson City, MO
- January 18 - Federated Webinar - Back to the Basics: Common OSHA Citations & Recordkeeping Review
- January 23-25 - Estimating 1-2-3, Inver Grove Heights, MN - **Sold out!**
- January 23-25 - Classic Roundtable
- January 24 - NLBMDA Webinar: Latest on Credit Card Improvement Act & Election Year Insights
- February 12-13 - Blueprint Reading & Material Take-Off, Fayetteville, AR
- February 15-16 - Blueprint Reading & Material Take-Off, Kansas City, MO
- March 5-6 -Yard & Delivery Operations Workshop, Tomah, WI
- March 7-8 - Yard & Delivery Operations Workshop, Eden Prairie, MN

VIEW THE FULL PROFESSIONAL DEVELOPMENT CALENDAR



Click on dates for links to registration and full details.

Blueprint Reading & Material Take-Off

February 12-13 - Fayetteville, AR

February 15-16 - Kansas City, MO

"...showing the floorplan and elevation and then the photos made it easy to visualize. The program was great!" - Evan

During this two-day program, instructor Casey Voorhees teaches basic blueprint reading by identifying lines, symbols, and details. Attendees develop an understanding of elevations, floor plans, framing and sectional views. They will be introduced to various residential construction methods and estimating formulas while working on a basic single level home with a trussed roof.

This unique workshop was specifically created to help key yard personnel, dispatchers, managers, and business owners understand the need for high operational standards within your company's yard and delivery operations. Attendees will be challenged to evaluate your company's processes to gain efficiency and improve your bottom line. Group roundtable discussions provide added insight into what other operations are doing. The workshop will conclude with a walk-through at a host retail location where key class topics will be reviewed. Students will be asked to perform a Yard & Delivery Workshop Challenge for their company.

Yard & Delivery Operations Workshop with Emily Overson

March 5-6
Tomah, WI
Touring All American
Do-it Center

March 7-8
Eden Prairie, MN
Touring Lyman Lumber
Chanhassen



Roundtables - Thrive in 2024!

Roundtables offer a trusting environment for business leaders to exchange ideas on a range of business topics, discuss key performance indicators and receive guidance from group members and professional facilitators. Make 2024 your year to expand on your success, join a BLD Connection roundtable group.

[CLICK HERE TO LEARN MORE](#)

Resource of the Month



OECS

OECS provides OSHA compliance consulting. They will work with you to create a customized solution that meets and exceeds OSHA's requirements. They provide in-person and virtual classes.

BLD Connection members receive discounts on OECS safety services!

Contact Ari Cook at ari@oecscopy.com for details or visit www.oecscopy.com.

Classifieds

HELP WANTED

Shelby Lumber Co. is currently seeking to fill a full time position for their Manager position at their Lumberyard in Shelby, NE. Candidate is responsible for buying & managing inventory, ordering product, retail & contractor customer service & overseeing daily lumberyard activities. Benefits include: Salary, paid vacation, health insurance, 401k retirement, employee pricing and bonus opportunities.

Contact jason@shelbylumber.com with questions or to submit resume.

HELP WANTED

Forest Products Supply is looking for an individual to join our sales team in Omaha, Nebraska. Call 402-415-0080. Ask for Jerry. www.fp-supply.com

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