

Our Summer Webinar Series is back for 2026! These quick, high-impact webinars designed to build skills, spark ideas, and drive results.

Can't make it live? No problem! Register and we'll send you the recording after the session.



June 18

Why Clients Choose You: Winning Work in a Competitive Market

Learn how to stand out, build trust, and win more profitable projects with proven strategies from Mark Hunter, The Sales Hunter.



July 9

Understanding the Tax Law and How it Impacts Your Business Valuation

Sam Brownell of Stratus Business Advisors breaks down key tax updates and connects them directly to your business value, with actionable steps you can use right away.



August 8

Leveraging LEAN and AI to Optimize Your Yard

Discover how LEAN principles and AI can improve efficiency, reduce waste, and elevate service in your yard operation, with Jeff Tweten of Lumber Buddy, Inc. and WorkSafeWorkSmart.com, LLC.



August 20

The Leadership Playbook: Building Teams That Stay and Perform

Join Michele Burger and April Murray from Misura Group as they share how strong leadership, clear communication, and intentional team development can create a more engaged workforce, improve retention, and build a culture where employees thrive.



September 10

AI and the Future of Sales Leadership

Learn how AI can help your sales team work smarter without sacrificing customer relationships. John Marshall of AI Growth Partners and Mike McDole will share practical strategies to improve sales performance and coaching.

Thanks to our sponsor, LBM Advantage, BLD Connection members can register for free! Non-members may register for \$49 per session.

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Check the BLD Connection calendar for more information and registration details. www.bldconnection.org/calendar

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