



## 2026-2027 Professional Development Schedule

Dates & locations are subject to change. The latest information can be found on association website.

| Date             | Program                               | Location                | Roundtables                                                                                      |
|------------------|---------------------------------------|-------------------------|--------------------------------------------------------------------------------------------------|
| September 22     | Returns, Refunds & Special Orders     | Online Class            | Women in LBM:<br>Lunch & Learns<br>August 5 &<br>November 12                                     |
| October 1        | NEW - The LBM Financial Fluency Path™ | Online Class            | MLA Roundtable<br>Rogers, AR<br>October 18-20                                                    |
| October 20 - 22  | Estimating 1-2-3                      | Inver Grove Heights, MN | NEW Yard & Logistics<br>Leadership Roundtable<br>Starting October 28                             |
| November 17 - 18 | Yard & Delivery Playbook              | Clive, IA               | NEW Virtual Roundtable<br>Series<br>Starting October 29                                          |
| December 1 - 2   | Blueprint Reading & Material Take-off | Fayetteville, AR        | Legacy 3 Roundtable<br>Willmar, MN<br>November 17-19                                             |
| December 2 - 3   | Developing Your Unfair Advantage      | Minneapolis, MN         | Women in LBM:<br>Connect & Collaborate<br>January 19 (BizCon North)<br>February 1 (BizCon South) |
| December 8 - 9   | Yard & Delivery Playbook              | Brooklyn Park, MN       | Next Gen WI/MI<br>Wisconsin Dells, WI<br>February 22                                             |
| December 8       | Mid-America Connection Conference     | Olathe, KS              | Classic Roundtable<br>Farmington, MN<br>March 2-4                                                |
| December 10      | Nebraska Connection Conference        | Omaha, NE               | Legacy 2 Roundtable<br>Ottertail, MN<br>April 6-8                                                |
| December 15 - 17 | Estimating 1-2-3                      | Coralville, IA          | Dates to be<br>announced for:<br>Pinnacle Roundtable<br>NEW Classic 2 Group                      |
| January 6        | Build Your Competitive Advantage!     | Little Rock, AR         |                                                                                                  |
| January 12 - 14  | Estimating 1-2-3                      | Omaha, NE               |                                                                                                  |
| January 13       | Lessons from the Road Sales Workshop  | Fargo, ND               |                                                                                                  |
| January 19 - 20  | BizCon North                          | Brooklyn Park, MN       |                                                                                                  |
| January 26 - 28  | Estimating 1-2-3                      | Milwaukee, WI           |                                                                                                  |
| February 1 - 2   | BizCon South                          | Altoona, IA             |                                                                                                  |
| February 16 - 18 | Estimating 1-2-3                      | Inver Grove Heights, MN |                                                                                                  |
| February 17      | Lessons from the Road Sales Workshop  | Kansas City, KS         |                                                                                                  |
| February 23      | Wisconsin Connection Conference       | Wisconsin Dells, WI     |                                                                                                  |
| March 10         | Lessons from the Road Sales Workshop  | Iowa                    |                                                                                                  |
| March 16 - 18    | Estimating 1-2-3                      | Kansas/Missouri         |                                                                                                  |
| March 23 - 25    | Estimating 1-2-3                      | Sioux Falls, SD         |                                                                                                  |
| April 14 - 15    | Elevate: Women in LBM Conference      | Minneapolis, MN         |                                                                                                  |
| April 20 - 22    | Estimating 1-2-3                      | Inver Grove Heights, MN |                                                                                                  |

10/01/2026