



2026-2027 Professional Development Schedule

Dates & locations are subject to change. The latest information can be found on association website.

Date	Program	Location	Roundtables
September 22	Returns, Refunds & Special Orders	Online Class	Women in LBM: Lunch & Learns August 5 & November 12
Start Date TBA	NEW - The LBM Financial Fluency Path™	Online Class	
October 20 - 22	Estimating 1-2-3	Inver Grove Heights, MN	NEW Virtual Roundtable Series Starting October 29
November 10 - 12	Estimating 1-2-3	Kansas/Missouri	
November 17 - 18	Yard & Delivery Playbook	Iowa	NEW Yard & Logistics Leadership Roundtable Starting this fall
December 2 - 3	B. Hartmann Sales Workshop	Minnesota	
December 8 - 9	Yard & Delivery Playbook	Brooklyn Park, MN	
December 8	Mid-America Connection Conference	Olathe, KS	MLA Roundtable Rogers, AR October 18-20
December 10	Nebraska Connection Conference	Omaha, NE	
December 15 - 17	Estimating 1-2-3	Iowa	Legacy 3 Roundtable Willmar, MN November 17-19
January 6	Build Your Competitive Advantage!	Little Rock, AR	
January 12 - 14	Estimating 1-2-3	Omaha, NE	Women in LBM: Connect & Collaborate January 19 (BizCon North) February 1 (BizCon South)
January TBA	Sales Workshop	North Dakota	
January 19 - 20	BizCon North	Brooklyn Park, MN	
January 26 - 28	Estimating 1-2-3	Wisconsin	Next Gen WI/MI Wisconsin Dells, WI February 22
February 1 - 2	BizCon South	Altoona, IA	
February 16 - 18	Estimating 1-2-3	Inver Grove Heights, MN	Classic Roundtable Farmington, MN March 2-4
February 17	Lessons from the Road Sales Workshop	Kansas/Missouri	
February 23	Wisconsin Connection Conference	Wisconsin Dells, WI	Legacy 2 Roundtable Minnesota April 2027
March 10	Lessons from the Road Sales Workshop	Iowa	
March 16 - 17	Blueprint Reading & Material Take-off	Arkansas	Dates to be announced for: Pinnacle Roundtable NEW Classic 2 Group
March 23 - 25	Estimating 1-2-3	Sioux Falls, SD	
April 2027	Elevate: Women in LBM Conference	Minnesota	
April 20 - 22	Estimating 1-2-3	Inver Grove Heights, MN	

7/21/2026